Consolidated Financial Statements December 31, 2001 and 2002 (With Independent Auditors' Report Thereon)

Independent Auditors' Report

The Board of Directors D-Link Corporation:

We have audited the consolidated balance sheets of D-Link Corporation and subsidiaries as of December 31, 2001 and 2002, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of D-Link management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of certain consolidated subsidiaries included in the consolidated financial statements. The total assets of these subsidiaries were NT\$683,855 thousand and NT\$552,749 thousand as of December 31, 2001 and 2002, respectively, and their total revenue was NT\$1,543,710 thousand and NT\$1,322,354 thousand for the years ended December 31, 2001 and 2002, respectively. Those financial statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for those subsidiaries, is based solely on the reports of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of China. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of D-Link Corporation and subsidiaries as of December 31, 2001 and 2002, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the Republic of China.

Hsinchu, Taiwan (the Republic of China) March 20, 2003

The accompanying consolidated financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of China. The standards, procedures and practices to review such consolidated financial statements are those generally accepted and applied in the Republic of China.

Consolidated Balance Sheets

December 31, 2001 and 2002 (In thousands of New Taiwan dollars)

| Assets | 2001 | 2002 |
|--|----------------------|-------------|
| Current assets: | | |
| Cash and cash equivalents (note 3) | \$ 3,167,421 | 2,006,063 |
| Short-term investments (note 4) | 1,328,376 | 3,349,922 |
| Notes and accounts receivable (note 5) | 2,739,590 | 3,415,341 |
| Receivables from related parties (note 18) | 273,338 | 312,094 |
| Inventories (note 6) | 2,993,675 | 3,697,408 |
| Prepaid expenses and other current assets (note 16) | 664,105 | 599,956 |
| Total current assets | 11,166,505 | 13,380,784 |
| Long-term equity investments (notes 7 and 20) | 3,135,798 | 2,311,404 |
| Property, plant and equipment (notes 9 and 19): | | |
| Land | 95,949 | 95,949 |
| Buildings and improvements | 1,991,399 | 2,006,719 |
| Machinery and equipment | 1,107,712 | 1,192,953 |
| Other equipment | 413,057 | 453,655 |
| | 3,608,117 | 3,749,276 |
| Less: accumulated depreciation | (858,694) | (1,079,926) |
| Construction in progress and prepayment of machinery | | |
| and equipment | 42,249 | 15,983 |
| Net property, plant and equipment | 2,791,672 | 2,685,333 |
| Other assets: | | |
| Assets held for lease (note 8) | 162,648 | 143,891 |
| Others (notes 16 and 19) | 403,469 | 301,897 |
| Total other assets | 566,117 | 445,788 |
| Total assets | \$ <u>17,660,092</u> | 18,823,309 |

| Liabilities and Stockholders' Equity | 2001 | 2002 |
|--|----------------------|-------------------|
| Current liabilities: | | |
| Short-term borrowings (note 10) | \$ 1,188,863 | 1,561,538 |
| Notes and accounts payable | 2,049,944 | 2,555,609 |
| Payables to related parties (note 18) | 679,930 | 553,470 |
| Accrued expenses and other current liabilities (note 17) | 943,957 | 1,229,143 |
| Total current liabilities | 4,862,694 | 5,899,760 |
| Long-term liabilities | | |
| Bonds payable (note 11) | 2,984,009 | 2,401,164 |
| Long-term borrowings and lease payable (notes 12 and | | |
| 19) | | 607,565 |
| Total Long-term liabilities | 2,984,009 | 3,008,729 |
| Other non-current liabilities (note 13) | 424,287 | 160,074 |
| Total liabilities | 8,270,990 | 9,068,563 |
| Minority interest | 110,492 | 147,751 |
| Stockholders' equity (notes 14 and 21): | | |
| Common stock | 4,459,414 | 5,163,307 |
| Certificates for conversion of convertible bonds | 25 | - |
| Capital surplus | 2,821,407 | 2,790,203 |
| Legal reserve | 427,753 | 523,254 |
| Special reserve | 275,530 | 275,530 |
| Unappropriated earnings | 1,194,350 | 1,379,825 |
| Foreign currency translation adjustment | 100,131 | 117,972 |
| Treasury stock | | (643,096) |
| Total stockholders' equity | 9,278,610 | 9,606,995 |
| Commitments and contingencies (notes 18 and 20) | | |
| Total liabilities and stockholders' equity | \$ <u>17,660,092</u> | <u>18,823,309</u> |

Consolidated Statements of Income

Years ended December 31, 2001 and 2002 (In thousands of New Taiwan dollars, except for earnings per common share)

| | 2001 | 2002 |
|--|--|--|
| Sales (note 18) | \$ 17,283,553 | 20,202,860 |
| Cost of goods sold (note 18) | 12,830,488 | 14,934,373 |
| | 4,453,065 | 5,268,487 |
| Net changes in unrealized profit on intercompany sales | (27,423) | 26,913 |
| Gross profit | 4,425,642 | 5,295,400 |
| Operating expenses (note 18): | | |
| Selling | 2,808,708 | 3,326,180 |
| Administrative | 423,339 | 497,446 |
| Research and development | 676,870 | 822,827 |
| - | 3,908,917 | 4,646,453 |
| Operating income | 516,725 | 648,947 |
| Non-operating income: | | |
| Interest income | 70,901 | 43,349 |
| Gain on disposal of investments, net | 236,845 | 370,525 |
| Long-term investment income, net (note 7) | 324,119 | - |
| Exchange gain, net | 207,370 | 151,338 |
| Other income, net | _ | 134,786 |
| | 839,235 | 699,998 |
| Non-operating expenses: | | |
| Interest expense (note 11) | 130,328 | 135,275 |
| Long-term investment loss, net (note 7) | - | 84,462 |
| Loss on inventory obsolescence and devaluation | 176,145 | 133,916 |
| Other loss, net (note 20) | 31,904 | _ |
| | 338,377 | 353,653 |
| Income before income taxes and minority interest | 1,017,583 | 995,292 |
| Income tax expenses (note 16) | 68,031 | 123,060 |
| Income before minority interest | 949,552 | 872,232 |
| Net (income) loss attributed to minority interest | 5,456 | (4,133) |
| Net income | \$ <u>955,008</u> | <u> </u> |
| | Income before income Net taxes Income | Income before income Net taxes Income |
| Earnings per common share (note 15) | | |
| Basic earnings per common share | <u>2.10 1.90</u> | <u>1.88 1.69</u> |
| Diluted earnings per common share | \$ <u>1.98 1.80</u> | <u> 1.81 1.63</u> |

Consolidated Statements of Changes in Stockholders' Equity

Years ended December 31, 2001 and 2002 (In thousands of New Taiwan dollars)

| | | Certificates for | | Ro | etained Earning | S | Foreign | | |
|---|-----------------|---------------------------------------|--------------------|---------------|--------------------|---------------------------------|---------------------------------------|-------------------|----------------------------------|
| | Common stock | conversion of convertible bonds | Capital surplus | Legal reserve | Special reserve | Unappro- priated earnings | currency translation adjustment | Treasury stock | Total stockholders' equity |
| Balance at January 1, 2001 | \$ 3,788,466 | - | 3,200,537 | 344,784 | 275,530 | 846,557 | 51,179 | | 8,507,053 |
| Appropriation of earnings: | | | | | | | | | |
| Legal reserve | - | - | - | 82,969 | - | (82,969) | - | - | - |
| Directors' and supervisors' remuneration | - | - | - | - | - | (14,934) | - | - | (14,934) |
| Stock dividends | 189,423 | - | - | - | - | (189,423) | - | - | - |
| Cash dividends | - | - | - | - | - | (189,423) | - | - | (189,423) |
| Employees' bonuses | 93,000 | - | - | - | - | (93,341) | - | - | (341) |
| Capital surplus transferred to common stock | 378,847 | - | (378,847) | - | - | - | - | - | - |
| Convertible bonds applying for conversion | 9,678 | 25 | 31,186 | - | - | - | - | - | 40,889 |
| Net income for 2001 | - | - | - | - | - | 955,008 | - | - | 955,008 |
| Effect of disposal of long-term equity investments on capital surplus | - | - | (8,563) | - | - | - | - | - | (8,563) |
| Foreign currency translation adjustment | - | - | - | - | - | - | 48,952 | - | 48,952 |
| Effect of disproportionate participation in investee's capital increase | | | (22,906) | | | (37,125) | | | (60,031) |
| Balance at December 31, 2001 | 4,459,414 | 25 | 2,821,407 | 427,753 | 275,530 | 1,194,350 | 100,131 | - | 9,278,610 |
| Appropriation of earnings: | | | | | | | | | |
| Legal reserve | - | - | - | 95,501 | - | (95,501) | - | - | - |
| Directors' and supervisors' remuneration | - | - | - | - | - | (17,190) | - | - | (17,190) |
| Cash dividends | - | - | - | - | - | (456,987) | - | - | (456,987) |
| Employees' bonuses | 107,000 | - | - | - | - | (107,438) | - | - | (438) |
| Capital surplus transferred to common stock | 456,987 | - | (456,987) | - | - | - | - | - | - |
| Gain on disposal of property and equipment transferred to retained earnings | - | - | (2,184) | - | - | 2,184 | - | - | - |
| Convertible bonds applying for conversion | 139,906 | (25) | 452,768 | - | - | - | - | - | 592,649 |
| Net income for 2002 | - | - | - | - | - | 868,099 | - | - | 868,099 |
| Effect of disposal of long-term equity investments on capital surplus | - | - | (13,479) | - | - | - | - | - | (13,479) |
| Foreign currency translation adjustment | - | - | - | - | - | - | 17,841 | - | 17,841 |
| Purchase of treasury stock | - | - | - | - | - | - | - | (643,096) | (643,096) |
| Effect of disproportionate participation in investee's capital increase | | | (11,322) | | | (7,692) | | | (19,014) |
| Balance at December 31, 2002 | \$ 5,163,307 | | 2,790,203 | 523,254 | 275,530 | 1,379,825 | <u> 117,972</u> | <u>(643,096</u>) | <u>9,606,995</u> |

Consolidated Statements of Cash Flows

Years ended December 31, 2001 and 2002

(In thousands of New Taiwan dollars)

| | 2001 | 2002 |
|--|-----------------|-------------|
| Cash flows from operating activities: | | |
| Net income | \$ 955,008 | 868,099 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | 4 4 9 9 |
| Net gain (loss) attributed to minority interest | (5,456) | 4,133 |
| Depreciation, amortization, and gain on disposal of property and equipment, net | 544,171 | 509,371 |
| Provision for inventory obsolescence and devaluation loss, allowance for doubtful accounts and pension payable | 366,699 | 371,513 |
| Provision for other loss | 210,240 | - |
| Investment income from long-term equity investments | (324,119) | 84,462 |
| Gain on disposal of long-term equity investments | (229,974) | (289,971) |
| Net changes in unrealized inter company profits | 27,423 | (26,913) |
| Provision for early redemption of convertible bonds | 65,333 | 60,999 |
| Increase in operation related current assets | (220,742) | (1,740,469) |
| Increase in operation related current liabilities | 833,288 | 724,883 |
| Cash provided by operating activities | 2,221,871 | 566,107 |
| Cash flows from investing activities: | 2,221,071 | |
| Increase in receivables from related parties | _ | (30,000) |
| Increase in short-term investments | (1,255,621) | (2,021,546) |
| Additions to property, plant and equipment | (593,981) | (276,212) |
| Proceeds from disposal of property and equipment | 7,107 | 5,304 |
| Increase in long-term equity investments | (545,754) | (110,359) |
| Proceeds from sale of long-term equity investments | 353,075 | 806,206 |
| Increase in other assets | (247,770) | (76,321) |
| Cash used in investing activities | (2,282,944) | (1,702,928) |
| Cash flows from financing activities: | (2,202,744) | (1,702,720) |
| Increase in minority interest | 32,400 | 12,000 |
| Payments of cash dividends, directors' and supervisors' remuneration, and | 52,400 | 12,000 |
| employees' bonuses | (204,698) | (474,615) |
| Increase (decrease) in short-term borrowings and commercial paper payable | (1,092,813) | 372,675 |
| Issuance of bonds payable | 1,900,800 | - |
| Increase in long-term borrowings and lease payable | - | 607,565 |
| Purchase of treasury stock | - | (573,982) |
| Others | 1,954 | (1,400) |
| Cash provided by (used in) financing activities | 637,643 | (57,757) |
| Effect of exchange rate changes on cash | 89,669 | 33,220 |
| Net increase (decrease) in cash and cash equivalents | 666,239 | (1,161,358) |
| Cash and cash equivalents at beginning of year | 2,501,182 | 3,167,421 |
| Cash and cash equivalents at end of year | \$ 3,167,421 | 2,006,063 |
| Supplemental disclosures of cash flow information: | | |
| Cash payments of interest (excluding capitalized interest) | \$ 42,228 | 60,933 |
| Cash payments of income tax | \$ 71,287 | 127,544 |
| Supplementary disclosures of non-cash investing and financing activities: | | |
| Convertible bonds applying for conversion | \$ 40,889 | 592,649 |
| Short-term investment transferred from long-term equity investment | \$ 11,400 | |
| Purchase of treasury stock | \$ - | 643,096 |
| Other payables | | (69,114) |
| Cash paid in purchasing of treasury stock | \$ - | 573,982 |
| | | |

Notes to Consolidated Financial Statements

December 31, 2001 and 2002 (Amounts expressed in thousands of New Taiwan dollars, except for per share information and unless otherwise noted)

1. Organization and Principal Activities

D-Link Corporation ("D-Link") was founded in the Hsinchu Science-based Industrial Park in the Republic of China ("ROC") on June 20, 1987. D-Link's main activities include the research, development, production and sale of personal computers, local area network systems, and spare parts for integrated circuits.

D-Link's subsidiaries are summarized below according to their primary business activities.

(a) Sale of local area network systems and maintenance service:

| | Percentage of Ownership at December 31, | | |
|--|--|------|--|
| | 2001 | 2002 | |
| D-Link Systems, Inc. ("DSI") | 90 | 93 | |
| D-Link Europe Ltd. ("DEL") | 100 | 100 | |
| D-Link Canada Inc. ("DCI") | 100 | 100 | |
| D-Link International Pte. Ltd. ("DIL") | 100 | 100 | |
| D-Link Japan K.K. ("DJKK") | 100 | 100 | |
| D-Link Australia Pty Ltd. ("DAPL") | 100 | 100 | |
| D-Link Taiwan Inc. ("DTI") | 84 | 82 | |

(b) Investing and holding companies:

| | Percentage of Ownership | | |
|---|------------------------------|------|--|
| | at December 31, 2001 2002 | | |
| | | 2002 | |
| Yeo-Mao Investment Inc. ("YMI") | 100 | 100 | |
| Yeo-Chia Investment Ltd. ("YCI") | 100 | 100 | |
| D-Link Asia Investment Pte. Ltd. ("DAIPL") | 100 | 100 | |
| D-Link Holding Company Ltd. ("DHCL") | 100 | 100 | |
| D-Link Technology Venture Capital Investment Inc. | | | |
| ("DTVCI") | 100 | 100 | |

Notes to Consolidated Financial Statements

(c) Other

D-Link Asia established a factory in Dongguan, China.

2. Summary of Significant Accounting Policies

(1) Accounting principles and consolidation policy

The accompanying consolidated financial statements are prepared in accordance with accounting principles generally accepted in the ROC. These consolidated financial statements are not intended to present the financial position of D-Link and the related results of operations and cash flows based on accounting principles and practices generally accepted in countries and jurisdictions other than the ROC.

The consolidated financial statements include the accounts of D-Link and subsidiaries in which D-Link directly or indirectly owns greater than 50 percent of the subsidiary's voting shares and is able to exercise control over the subsidiary's operations and financial policies.

The difference between the net purchase price and the net equity of the acquired subsidiary is accounted for as consolidated debit or credit (included in "other assets" or "other non-current liabilities" on the accompanying consolidated balance sheet) and amortized over 10 years using the straight-line method.

The subsidiaries included in the accompanying consolidated financial statements as of and for the years ended December 31, 2002 and 2001, include DSI, DEL, DCI, DIL, DJKK, DAPL, DAIPL, DHCL, YMI, YCI, DTI and DTVCI.

All significant inter-company balances and transactions are eliminated in consolidation.

(2) Foreign currency transactions and translation

D-Link and its subsidiaries record transactions in their respective local currencies. Foreign currency transactions are recorded at the exchange rate prevailing on the transaction date. At the balance sheet date, monetary assets and liabilities denominated in foreign currencies are translated using the exchange rates on that date. The resulting exchange gains or losses from settlement of such transactions or translation of monetary assets and liabilities are reflected in the accompanying consolidated statements of income.

The financial statements of foreign subsidiaries are translated into New Taiwan dollars at the exchange rates prevailing on the balance sheet date, with the exception of stockholders' equity, which is translated at historical rates, and revenues, costs and expenses, which are translated at the weighted-average exchange rates during the reporting period. Translation differences resulting from the translation of such financial statements into New Taiwan dollars are recorded as a foreign currency translation adjustment, a separate component of stockholders' equity.

Notes to Consolidated Financial Statements

(3) Cash equivalents

D-Link considers all highly liquid investments, such as investments in bonds with repurchase agreements, with a maturity of three months or less to be cash equivalents.

(4) Short-term investments

Short-term investments are stated at the lower of cost or market value. Market value is determined using the net asset value of open-end mutual funds on the last day of the period, and the average closing price of the last month of the period for publicly listed securities.

(5) Allowance for doubtful accounts

Allowance for doubtful accounts is provided based on the expected collectibility of trade receivables.

(6) Inventories

Inventories are stated at the lower of cost or market value. Except for DCI and DIL, D-Link and its subsidiaries determine cost by using the weighted-average method. DCI and DIL determine cost by using the first-in, first-out method. The market value of raw materials is determined on the basis of replacement cost, and the market values of finished goods and work in process are determined on the basis of net realizable value.

(7) Long-term equity investments

Long-term equity investments in which D-Link owns less than 20 percent of the investee's voting shares and is not able to exercise significant influence over the investee's operations and financial policies are accounted for by the cost method. If there is evidence indicating that a decline in the value of such an investment is other than temporary, then the carrying amount of the investment is reduced to reflect its net realizable value. The related loss is recognized in the accompanying consolidated statements of income.

Long-term equity investments in which D-Link, directly or indirectly, owns between 20 percent and 50 percent of the investee's voting shares, or less than 20 percent of the investee's voting shares but is able to exercise significant influence over the investee's operations and financial policies, are accounted for by the equity method. The difference between the acquisition cost and the net equity of the investee as of the acquisition date is deferred and amortized over ten years using the straight-line method, and the amortization is recorded as investment income or loss in the accompanying consolidated statements of income.

Notes to Consolidated Financial Statements

For long-term equity investments in which D-Link owns less than 50% of an investee's voting shares and is not able to obtain the investee's current year financial statements, D-Link shall recognize its share of the incomes or losses of the investee in the following year when such financial statements are obtained. Such delay in recording the investee's incomes or losses shall be consistently applied afterward.

All significant inter company gains or losses with investees accounted for under the equity method are deferred. These gains or losses are recognized in the year that the gain or loss is realized through a third-party transaction or over the remaining useful life of property, plant and equipment sold through a related-party transaction.

(8) Property, plant and equipment

Property, plant and equipment are stated at cost. Cost associated with significant additions, improvements, and replacements to property, plant and equipment are capitalized. Interest costs related to the construction of property, plant and equipment are capitalized and included in the cost of the related asset. Except for DCI's depreciation, which is calculated using the declining-balance method, depreciation by D-Link and its subsidiaries is provided using the straight-line method over the estimated useful lives of the respective assets.

Property, plant and equipment held for lease are recorded as other assets and are stated at the lower of carrying amount or net realizable value.

(9) Deferred expenses

The purchased costs of software and intellectual property are recorded as deferred expenses and are amortized over periods ranging from three to five years, on a straight-line basis.

Issuance costs of convertible bonds with a redemption right are amortized by using the straightline method over the period from the bond issue date to the expiration date of the redemption right. When the bondholders exercise the conversion right or the redemption right of the bonds before maturity, the proportionate issuance costs not yet amortized are recognized at that date.

(10) Convertible bonds

For convertible bonds issued with an option allowing the bondholders to redeem their bonds for cash at a premium over par value, the premium is amortized over the period from the issuance of such bonds to the initial redemption date.

When the bondholders exercise their conversion right, the amounts of unamortized issuance costs, forfeited unpaid interest, reserve for redemption premium, and par value of the extinguished bonds are transferred to stockholders' equity. The excess of such amounts over the par value of the certificates for conversion of convertible bonds is recorded as capital surplus in the accompanying consolidated balance sheets.

Notes to Consolidated Financial Statements

(11) Financial derivatives

(a) Forward foreign currency exchange contracts

Forward foreign currency exchange contracts committed to hedge foreign currency receivables and payables are translated into New Taiwan dollars using exchange rates prevailing on the balance sheet date. The translation difference is recorded as an exchange gain or loss in the accompanying consolidated statements of income. The difference between the forward and the spot rate on the date the contract is entered is amortized as an exchange gain or loss over the term of the contract.

(b) Foreign currency option contracts

Foreign currency option premiums are deferred and recorded as an exchange gain or loss in the accompanying consolidated statements of income when the contract expires or is settled.

(12) Retirement plan

D-Link and DTI have established employee noncontributory retirement plans (the "Plan") covering all regular employees in Taiwan. In accordance with the Plan, employees are eligible for retirement or are required to retire after meeting certain age or service requirements. Payments of retirement benefits are based on years of service and the average salary for the sixmonth period before the employees' retirement. Each employee earns two months of salary for the first fifteen years of service, and one month of salary for each year of service thereafter. The maximum retirement benefit is 45 months of salary. D-Link and DTI contribute 2 percent of wages and salaries to a pension fund maintained with the Central Trust of China on a monthly basis. Retirement benefits are paid to eligible participants on a lump-sum basis upon retirement.

D-Link and DTI have adopted ROC Statement of Financial Accounting Standards ("SFAS") No. 18 "Accounting for Pensions." SFAS No. 18 requires D-Link and DTI to perform an actuarial calculation on their pension obligation as of each fiscal year-end. Based on the actuarial calculation, D-Link and DTI recognize net periodic pension costs. In certain cases, an additional minimum liability may be recognized through a direct charge to stockholders' equity.

Certain of D-Link's foreign subsidiaries have defined contribution retirement plans. These plans are funded in accordance with the regulations of their respective countries. Contributions to these plans are expensed as incurred.

(13) Sales

Sales were recognized as soon as the inventories were delivered and the related risk and rewards of ownership were transferred to the customers.

Notes to Consolidated Financial Statements

(14) Income taxes

Income taxes are accounted for under the asset and liability method. Deferred income taxes are determined based on differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect during the years in which the differences are expected to reverse. The income tax effects resulting from taxable temporary differences are recognized as deferred income tax liabilities. The income tax effects resulting from deductible temporary differences, net operating loss carryforwards, and income tax credits are recognized as deferred income tax assets. The realization of deferred income tax assets is evaluated, and if it is considered more likely than not that the deferred tax assets will not be realized, a valuation allowance is recognized accordingly.

Classification of deferred income tax assets or liabilities as current or non-current is based on the classification of the related asset or liability. If the deferred income tax asset or liability is not directly related to a specific asset or liability, then the classification is based on the asset's or liability's expected realization date.

According to the ROC Income Tax Law, undistributed earnings of D-Link and its subsidiaries in the ROC are subject to an additional 10 percent corporate income surtax. The surtax is charged to income tax expense after the appropriation of earnings is approved by the stockholders in the following year.

(15) Government grants

Government grants are recognized as non-operating income in the accompanying consolidated statements of income based on the ratio of actual costs incurred to date to the most recent estimate of total costs which they are intended to compensate.

(16) Treasury stock

Pursuant to ROC SFAS No. 30, "Accounting for Treasury Stock", the outstanding shares of D-Link purchased back by itself should be recorded as treasury stock at the purchasing cost before such shares are disposed or retired.

If treasury stock is disposed afterward, the difference is recorded as capital surplus when the disposal price is higher than the carrying amount; when the situation is reversed, the difference is recorded as a reduction in capital surplus generated from transaction of treasury stock, any insufficiency is applied to retained earnings. The carrying amount of the treasury stock is calculated by using the weighted-average method.

Notes to Consolidated Financial Statements

When retiring treasury stock, common stock and capital surplus derived from paid-in capital in excess of par value should be eliminated proportionally. If the carrying amount of treasury stock is higher than the eliminated amount of common stock and capital surplus, then the difference is recorded as a reduction in capital surplus derived from treasury stock with any insufficiency is applied to retained earnings; when the situation is reversed, the difference is recorded as capital surplus.

(17) Earnings per common share

Earnings per common share are calculated based on the weighted-average number of common shares outstanding during the period. The effect on earnings per common share from the increase in stock from the transfer of unappropriated earnings, capital surplus and employee profit sharing is computed retroactively.

Overseas convertible bonds and domestic convertible bonds issued by D-Link in 2001 and 2002, respectively, are potential common stock. Basic earnings per common share will be disclosed if there is no dilutive effect in the potential common stock. If there is a dilutive effect, both dilutive and basic earnings per common share will be disclosed. For dilutive earnings per common share, the net income and the weighted-average number of common shares outstanding during the period should be adjusted to include the dilutive effects of the potential common stock, assuming that they are outstanding during the whole period.

3. Cash and Cash Equivalents

| | December31, | | |
|---|---------------------|-----------|--|
| | 2001 | 2002 | |
| Cash on hand, checking and saving accounts | \$ 1,011,396 | 592,222 | |
| Time deposits | 2,155,470 | 1,294,141 | |
| Promissory notes with repurchase agreements | 555 | 119,700 | |
| | \$ <u>3,167,421</u> | 2,006,063 | |

Notes to Consolidated Financial Statements

4. Short-term Investments

The components of short-term investments as of December 31, 2001 and 2002, are summarized below:

| | 2001 | 2002 |
|---|---------------------|-----------|
| Publicly listed stocks | \$ 28,373 | 39,774 |
| Mutual funds | 1,315,356 | 3,274,668 |
| Credit - linked deposits | - | 69,460 |
| Less: allowance for decline in market value | (15,353) | (33,980) |
| | \$ <u>1,328,376</u> | 3,349,922 |
| Market value | \$ <u>1,328,376</u> | 3,349,942 |

5. Notes and Accounts Receivable

The components of notes and accounts receivable as of December 31, 2001 and 2002, are summarized below:

| | 2001 | 2002 |
|---------------------------------------|---------------------|------------------|
| Notes receivable | \$ 48,589 | 137,727 |
| Accounts receivable | 2,857,630 | 3,398,353 |
| Less: allowance for doubtful accounts | (166,629) | (120,739) |
| | \$ <u>2,739,590</u> | <u>3,415,341</u> |

6. Inventories

The components of inventories as of December 31, 2001 and 2002, are summarized below:

| | 2001 | 2002 |
|---|---------------------|------------------|
| Finished goods | \$ 2,251,053 | 2,922,167 |
| Work in process | 518,260 | 358,551 |
| Raw materials | 627,985 | 930,158 |
| Provision for obsolescence and net realizable value | (403,623) | (513,468) |
| | \$ <u>2,993,675</u> | <u>3,697,408</u> |
| Insurance coverage on inventories | \$ <u>3,224,595</u> | <u>3,121,983</u> |

Notes to Consolidated Financial Statements

7. Long-term Equity Investments

Long-term equity investments and related investment income or loss as of and for the years ended December 31, 2001 and 2002, are summarized below:

| | December 31, 2001 | | | | 2001 |
|---------------------------------|---------------------------|----|---------------------|---------------|--------------------------------|
| Investee | Percenta of ownersh | 0 | Acquisition cost | Book value | Investment income (loss) |
| Equity method: | | | | | |
| D-Link India Ltd. | 35 | \$ | 32,111 | 256,356 | 126,930 |
| Digital China Networks, Ltd. | | | | | |
| (DCNL) | 43 | | 132,397 | 352,755 | 49,253 |
| Cameo Communication, Inc. (CCI) | 37 | | 337,165 | 493,286 | 112,035 |
| Abocom Systems, Inc. (ACS) | 24 | | 154,898 | 442,747 | 95,542 |
| Dray Tek Corp. | 29 | | 125,612 | 136,992 | 15,711 |
| Bothhand Enterprise Inc. (BEI) | 31 | | 129,796 | 121,323 | 21,583 |
| Others | | | 331,824 | 284,747 | (69,803) |
| | | | 1,243,803 | 2,088,206 | 351,251 |
| Cost method: | | | | | |
| Articula Corporation | | | 309,260 | 309,260 | - |
| Z-Com, Inc. (Z-Com) | 7 | | 104,300 | 104,300 | - |
| Tamarack Micro Electronics Inc. | 19 | | 168,838 | 168,838 | - |
| Others | | | 477,209 | 465,194 | (27, 132) |
| | | | 1,059,607 | 1,047,592 | (27,132) |
| | | \$ | 2,303,410 | 3,135,798 | 324,119 |

| | December 31, 2002 | | | | 2002 | |
|---|-------------------|------------|---------------------|------------------|------------------|--|
| | | Percentage | | | | |
| Investee | of ownersl | hin | Acquisition cost | Book value | income (loss) | |
| | U WHEI SI | пр | cost | value | (1055) | |
| Equity method: | | | | | | |
| D-Link India Ltd. | 35 | \$ | 32,111 | 241,348 | 39,580 | |
| Cameo Communication, Inc. (CCI) | 30 | | 297,075 | 480,666 | 92,142 | |
| Abocom Systems, Inc. (ACS) | 21 | | 132,028 | 360,283 | 14,416 | |
| Dray Tek Corp. | 24 | | 102,962 | 143,108 | 37,242 | |
| Bothhand Enterprise Inc. (BEI) | 33 | | 198,125 | 198,933 | 1,512 | |
| Others | | | 289,745 | 258,029 | (147,372) | |
| | | | 1,052,046 | 1,682,367 | 37,520 | |
| Cost method: | | | | | | |
| Z-Com, Inc. (Z-Com) | 7 | | 104,300 | 104,300 | - | |
| IC Plus Corp. (formally Tamarack Micro Electronics Inc.) | 13 | | 214,084 | 179,534 | (46,002) | |
| Others | | | 370,366 | 345,203 | (75,980) | |
| | | | 688,750 | 629,037 | (121,982) | |
| | | \$ | <u>1,740,796</u> | <u>2,311,404</u> | <u>(84,462</u>) | |

Notes to Consolidated Financial Statements

In July 2000, in order to expand the business related to voice over Internet protocol products, D-Link invested in a convertible promissory note issued by Articula Corp. From the date of the investment to July 3, 2004, D-Link has the right to convert the outstanding principal of the note into preferred stock of Articula Corp. As of December 31, 2001, the outstanding principal of the note amounted to \$309,260 (US\$9,000K). The convertible promissory note was guaranteed by Clarent Corporation. D-Link and Clarent Corp. reached an agreement to clear the note in July 2002. Please see note 20.

In 2001, D-Link found there was a permanent impairment in the value of its equity investment of Ehoo Technology Holding Ltd. An investment loss equal to its carrying amount of \$27,132 was recognized to reflect such decline. In 2002, YCI, YMI and DTVCI found there was a permanent impairment in the value of its equity investment of Integrated Technology Express, Inc. IC Plus Corporation, MaxEdge Electronics Corporation and PowerCom Technology Co., Ltd. An investment loss of \$121,982 was recognized to reflect such decline.

8. Assets Held for Lease

In order to expand future capacity, D-Link purchased a plant located in Hsinchu Science-based Industrial Park and entered into a land lease agreement with the Science Park Bureau. The duration of the land lease agreement is from August 2001 to December 2020. Before the commencement of construction work, the plant is held for lease. As of December 31, 2002, the components of the leased assets were as below:

| | | 2001 | 2002 |
|--------------------------|-----|---------|----------------|
| Cost | | | |
| Building | \$ | 80,984 | 80,984 |
| Building improvement | _ | 84,790 | 84,790 |
| | _ | 165,774 | 165,774 |
| Accumulated depreciation | | | |
| Building | | 300 | 2,099 |
| Building improvement | _ | 2,826 | 19,784 |
| | _ | 3,126 | 21,883 |
| Net carrying amount | \$_ | 162,648 | <u>143,891</u> |

9. Insurance Coverage of Property, Plant and Equipment

As of December 31, 2001 and 2002, insurance coverage for depreciable property, plant and equipment amounted to \$3,054,470 and \$3,585,143, respectively.

D-LINK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

10. Short-term Borrowings

Short-term borrowings consisted of the following as of December 31, 2001 and 2002:

| | 2001 | | 200 | 02 |
|--|---------------------------------|-----------------|------------------|------------------|
| | Amount | Rate % | Amount | Rate % |
| Unsecured borrowings under lines of credit | \$ 891,117 | 0.99%~ 7.7% | 1,269,037 | 0.022%~ 5.04% |
| Secured loans | - | - | 292,501 | 4.536~ 5.04% |
| Usance letters of credit | 130,945 | 2.75%~ 2.93% | - | - |
| Commercial paper payable | 167,000 | 3.30% 3.50% | - | - |
| Less: unamortized discount | \$ (199) 1,188,863 | | <u> </u> | |
| Unused credit facilities | \$ <u>4,213,156</u> | | <u>4,872,297</u> | |

11. Bonds Payable

A summary of the major terms of the bonds payable outstanding as of December 31, 2001 and 2002, is as follows:

- (1) The second issuance of domestic convertible bonds
 - Par value: \$1.5 billion.
 - ' Issue date: September 28, 1999.
 - · Issue price: at par value.
 - Duration: seven-years, maturing on September 27, 2006.
 - Coupon rate: 0%
 - Conversion objective: D-Link's common stock.

Notes to Consolidated Financial Statements

Conversion price:

The conversion price was 64.2 New Taiwan dollars per share when the bonds were issued. As of July 18, 2001, the conversion price was adjusted to 40.4 New Taiwan dollars per share based on the prescribed formula.

Conversion period:

The bondholders may exercise their conversion right at any time during the period from three months after the issuance date to ten days before the maturity date, by converting the bonds into a certificate for conversion of convertible bonds, and then converting the certificate into common stock.

Redemption right:

The bondholders may redeem their bonds within the first thirty days of the third year and the fifth year after the issuance date, at a redemption price of 121.82% and 143.56% of the par value of the bonds at such dates, respectively, plus interest accrued to the date of redemption. The bondholders my also redeem their bonds within the period from the beginning of the sixth year after the issuance date to ten days prior to the maturity date, at their par value.

- (2) The first issuance of foreign convertible bonds
 - Par value: US\$40 million.
 - Issue date: March 21, 2001.
 - ' Issue price: at par value.
 - Duration: five-years, maturing on March 21, 2006.
 - Coupon rate: 0%
 - Conversion objective: D-Link's common stock or global depository receipts (GDRs).
 - Conversion period:

The bondholders may exercise their conversion right at any time during the period from thirty days after the issuance date to thirty days before the maturity date, by converting the bonds into a certificate for conversion of convertible bonds, and then converting the certificates in common stock or GDRs.

Notes to Consolidated Financial Statements

Conversion price:

The conversion price was 50 New Taiwan dollars per share when the bonds were issued. Starting from July 18, 2001, the conversion price was adjusted to 42.57 New Taiwan dollars per share based on the prescribed formula.

Redemption right:

The bondholders may redeem their bonds within the first thirty to sixty days of the first, second, third and the fourth year after the issuance date, at a redemption price equal to the par value of the bonds at such dates. If more than 90% of the bonds have been converted to common stock or redeemed by bondholders, D-Link has the right to redeem all the outstanding bonds at a redemption price equal to their par value.

- (3) The first issuance of domestic guaranteed straight bonds
 - Par value: \$600 million.
 - Issue date: December 24, 2001.
 - Issue price: at par value.
 - Duration: three-years, maturing on December 24, 2004.
 - Coupon rate: 2.65%, interest paid annually on December 24.
 - Issue terms: The principal of the bonds will be fully paid at one time upon the maturity of the bonds.
- (4) The components of bonds payable as of December 31, 2001 and 2002, are summarized below:

| | 2001 | 2002 |
|--------------------------------|--|-----------|
| Bonds payable | \$ 2,841,700 | 2,221,322 |
| Provision for early redemption | <u>142,309</u> \$ <u>2,984,009</u> | <u> </u> |

Interest expense on bonds payable in 2001 and 2002 amounted to \$65,616 and \$76,899, respectively.

D-LINK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

In 2001 and 2002, convertible bonds amounting to \$41,350 and \$575,648, respectively, were converted. The excess of the conversion price over the par value of the certificates for conversion of the convertible bonds issued amounted to \$31,186 and \$452,768 in 2001 and 2002, respectively, and was included in capital surplus in the accompanying consolidated balance sheets.

12. Long-term Borrowings and Lease Payable

(1) Long-term borrowings

| Bank | Credit Line and | | Decen | nber 31, | | Pledged |
|-----------------------|--------------------|---|-------|----------|-------|--------------------------------|
| | Purpose | Period and Redemption | 2001 | 2002 | Rate | Assets |
| Chiao Tung Bank | | Due by March 26, 2005; \$ the principal will be paid by 3 half-year installments starting from March 26, 2004 | - | 600,000 | 4.65% | Plant (refer to note 19) |

(2) Lease payable

The components of lease payable as of December 31, 2002, are summarized below:

| Lease payable | \$ 9,998 |
|--|-------------|
| Less: current portion of lease payable | (2,433) |
| | \$ 7,565 |

According to the agreement, D-Link Systems issued some payable notes to the leasing company. The par value of the unpaid notes as of December 31, 2002, are summarized below:

Year ending December 31,

| 2003 | \$ 2,604 |
|------|--------------|
| 2004 | 2,604 |
| 2005 | 2,604 |
| 2006 | 2,604 |
| | \$ 10,416 |

Notes to Consolidated Financial Statements

13. Retirement Plans

The following table sets forth the benefit obligation and accrued pension balance related to D-Link's and DTI's retirement plan as of December 31, 2001 and 2002:

| | 2001 | 2002 |
|--|---------------------|-------------------|
| Benefit obligation: | | |
| Vested benefit obligation | \$ (5,504) | (8,809) |
| Non-vested benefit obligation | (99,186) | (134,046) |
| Accumulated benefit obligation | (104,690) | (142,855) |
| Projected compensation increases | (116,880) | (97,547) |
| Projected benefit obligation | (221,570) | (240,402) |
| Fair value of plan assets | 127,830 | 147,414 |
| Funded status | (93,740) | (92,988) |
| Unrecognized net transition obligation | 14,149 | 13,223 |
| Unrecognized pension gain | (13,030) | (35,148) |
| Additional minimum liability | (1,921) | (1,370) |
| Accrued pension | \$ <u>(94,542</u>) | <u>(116,283</u>) |

The components of D-Link's and DTI's net periodic pension cost for 2001 and 2002, are summarized as follows:

| | | 2001 | 2002 |
|--------------------------------------|------|---------------|---------------|
| Service cost | \$ | 27,925 | 33,986 |
| Interest cost | | 9,183 | 9,891 |
| Actual return on pension fund assets | | (4,683) | (3,088) |
| Amortization | | (2,862) | (2,001) |
| Net pension cost | \$ _ | <u>29,563</u> | <u>38,788</u> |

Actuarial assumptions at December 31, 2001 and 2002, are summarized as follows:

| | 2001 | 2002 |
|--|-------|-------|
| Discount rate | 4.50% | 3.75% |
| Rate of increase in future compensation levels | 4.50% | 3.00% |
| Expected long-term rate of return on plan assets | 4.50% | 3.75% |

Except for DTI's rate of increase in future compensation levels as of December 31, 2001 being 3.00%, the above-mentioned actuarial assumptions are also applicable to DTI.

Notes to Consolidated Financial Statements

14. Stockholders' Equity

(1) Common stock

In 1998, D-Link issued 5 million Global Depository Receipts ("GDRs"). Each GDR represents 5 common shares and was offered at ten U.S. dollars and thirteen cents per GDR. Net proceeds of approximately NT\$1,674,042 were raised in September 1998. The GDRs are publicly listed on the Luxembourg Stock Exchange. The capital increase was registered in October 1998.

Pursuant to a stockholders' resolution on May 24, 2001, D-Link increased its common stock by \$661,270 through the transfer of capital surplus, unappropriated earnings and employee bonuses of \$378,847, \$189,423 and \$93,000, respectively. The capital increase was registered in June 2001.

Pursuant to a stockholders' resolution on May 31, 2002, D-Link increased the authorized capital from \$5,800,000 to \$6,600,000 and increased its common stock by \$563,987 through the transfer of capital surplus and employee bonuses of \$456,987 and \$107,000, respectively. The capital increase was registered in July 2002.

As of December 31, 2001 and 2002, the authorized capital totaled \$5,800,000 and \$6,600,000 (including \$1,000,000 authorized for the conversion of convertible bonds), and the issued capital amounted to \$4,459,414 and \$5,163,307, respectively. The par value of D-Link's common stock is ten New Taiwan dollars per share.

(2) Capital surplus

Pursuant to the ROC Company Law, capital surplus can only be used to offset a deficit and cannot be used to declare cash dividends. However, capital surplus derived from additional paidin capital and earnings from gifts received can be used to increase share capital if there is no accumulated deficit. According to current SFC regulations, capitalization of capital surplus cannot exceed a rate of ten percent and can be done only in years after the year in which such capital increase is registered with the authorities.

Pursuant to a stockholders' resolution on May 31, 2002, D-Link resolved to transfer the capital surplus that was derived from gain on disposal of property, plant and equipment amounting to \$2,184 to unappropriated earnings.

(3) Distribution of earnings and dividends policy

After establishing the legal and special reserve, earnings may be distributed in the following order in accordance with D-Link's articles of incorporation: 2% as remuneration to directors and supervisors and 12.5% as employee bonuses. An additional reserve on certain earnings may also be retained. The remaining earnings may be distributed as stockholders' dividends.

Notes to Consolidated Financial Statements

According to the ROC Company Law, D-Link must retain 10% of its annual income as a legal reserve until such retention equals the amount of authorized common stock. The retention is accounted for by transfers to a legal reserve upon approval at a stockholders' meeting. The legal reserve can only be used to offset an accumulated deficit, and when it reaches an amount equal to one-half of the paid-in share capital, one-half of legal reserve may be transferred to common stock.

According to ROC SFC regulations, a ROC publicly listed company should retain a special reserve equal to any deductions made to stockholders' equity, related to items such as foreign currency translation adjustments, before distribution of earnings which were generated after 1998. If the aforementioned deduction of stockholders' equity is reversed, the same amount could be removed from special reserve and transferred to unappropriated earnings.

D-Link has adopted the remaining dividend policy base on the industry environment, business growth and long-term financial plan. D-Link considers the capital budget to determine the distribution of stock dividends, accompanied by cash dividends which should be no less than 10% of total dividends.

Information about directors' and supervisors' remuneration and employees' bonuses which were distributed from unappropriated earnings of 2001 is as follows:

| Employees' bonuses - common stock (par value) | \$ | 107,000 |
|---|-----|---------|
| Employees' bonuses - cash | | 438 |
| Directors' and supervisors' remuneration | | 17,190 |
| | \$_ | 124,628 |

D-Link distributed 10,700 thousand shares for employees' bonuses, constituting 2.4% of its outstanding shares as of December 31, 2002. Assuming that employees' bonuses and directors' and supervisors' remuneration were recognized as periodic expenses, earnings per common share for 2001 would be adjusted to \$1.87 New Taiwan dollars.

The actual distribution of employees' bonuses and directors' and supervisors' remuneration for 2002 is subject to a resolution of the directors and approval of the stockholders.

(4) Treasury stock

D-Link had bought back 21,953 thousand common shares, amounting to \$643,096, as of December 31, 2002, to maintain its credit and stockholders' equity.

Notes to Consolidated Financial Statements

Pursuant to the ROC Securities and Exchange Law, the number of treasury stock should not exceed 10% of a company's total issued shares, and the total amount of the treasury stock should not exceed the aggregation of retained earnings, capital surplus derived from paid-in capital in excess of par value plus other realized capital surplus. Based on the financial statements of D-Link in 2002, the maximum number of shares and the maximum amount D-Link could buy back on December 31, 2002, were 51,633 thousand shares and \$4,953,418, respectively.

15. Earnings per common share

| | 2001 | | 01 | 2002 | | |
|--|------|-------------------------------------|----------------|-------------------------------------|----------------|--|
| | | Income before income taxes | Net Income | Income before income taxes | Net Income | |
| Basic earnings per common share: | | | | | | |
| Income applicable to common stockholders | \$ | 1,055,174 | 955,008 | <u>964,099</u> | 868,099 | |
| Weighted-average common shares outstanding (thousand shares) | | 444,981 | <u>444,981</u> | <u>513,929</u> | <u> </u> | |
| Basic earnings per common share (New Taiwan dollars) | \$ | 2.37 | 2.15 | <u> </u> | <u> </u> | |
| Diluted earnings per common share: | | | | | | |
| Income applicable to common stockholders | \$ | 1,055,174 | 955,008 | 964,099 | 868,099 | |
| Dilutive effect of potential common stock: overseas convertible bonds | | | | | | |
| | \$ | 1,055,174 | <u>955,008</u> | <u>964,099</u> | 868,099 | |
| Weighted-average common shares outstanding (thousand shares) | | 444,981 | 444,981 | 513,929 | 513,929 | |
| Convertible bonds assumed being converted on issue day (thousand shares) | | 25,464 | 25,464 | 19,440 | 19,440 | |
| Diluted weighted-average common | | | | | | |
| shares outstanding (thousand shares) | | <u>470,445</u> | <u> </u> | <u>533,369</u> | <u>533,369</u> | |
| Diluted earnings per common share (New Taiwan dollars) | \$ | 2.24 | 2.03 | <u> </u> | 1.63 | |

Notes to Consolidated Financial Statements

16. Income Taxes

(1) D-Link is subject to a maximum income tax rate of 25 percent. D-Link's subsidiaries are subject to the current tax rate of countries in which they operate.

Income tax benefit (expense) for 2001 and 2002, consisted of the following:

| | | 2001 | 2002 |
|--|-----|---------------|----------------|
| Current | \$ | 125,677 | 44,047 |
| Deferred | | (71,273) | 22,447 |
| Additional 10% income surtax on undistributed earnings | _ | 13,627 | 56,566 |
| | \$_ | <u>68,031</u> | <u>123,060</u> |

(2) D-Link meets the requirements of a "scientific industry" as prescribed by the Statute for the Establishment and Administration of the Science-based Industrial Park. Therefore, D-Link is entitled to an income tax exemption on the profits generated from certain operations over a period of four or five years. Such operations relate to the expanded operations accompanying the following capital increases:

| | Duration of tax exemption |
|-----------------------|-------------------------------------|
| | |
| 2000 capital increase | January 1, 2001 ~ December 31, 2004 |
| 2001 capital increase | January 1, 2002 ~ December 31, 2005 |

(3) The components of deferred income tax assets (liabilities) as of December 31, 2001 and 2002, are summarized as follows:

| | | 2001 | 2002 |
|---|----|-----------|-----------|
| Current: | | | |
| Investment tax credits | \$ | 48,284 | 49,208 |
| Unrealized inter-company profits | | 99,978 | 141,356 |
| Unrealized foreign currency exchange (gain) loss, net | | 20,210 | (12,918) |
| Inventory provisions | | 83,132 | 119,298 |
| Allowance for doubtful accounts | | 55,072 | 107,929 |
| Others | _ | 4,537 | 4,204 |
| | | 311,213 | 409,077 |
| Less: valuation allowance | _ | (125,433) | (194,834) |
| Net deferred income tax assets - current | \$ | 185,780 | 214,243 |

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Notes to Consolidated Financial Statements

| | 2001 | 2002 |
|--|----------------------|------------------|
| Non-current: | | |
| Investment tax credits | \$ 244,710 | 290,210 |
| Loss carryforward | 233,539 | 338,682 |
| Accrued pension | 23,155 | 28,728 |
| Provision for loss on foreign investment | (27,409) | (15,897) |
| Investment (gain) loss on long-term equity | | |
| investments in foreign entities | 61,486 | (34,142) |
| Foreign currency translation adjustment | (33,376) | (39,324) |
| Others | 14,828 | 5,315 |
| | 516,933 | 573,572 |
| Less: valuation allowance | (465,401) | (572,827) |
| Net deferred income tax assets - non-current | \$ 51,532 | 745 |
| Total deferred income tax assets | \$ <u>888,931</u> | <u>1,084,930</u> |
| Total deferred income tax liabilities | \$ 60,785 | <u>102,281</u> |
| Total valuation allowance for deferred income tax assets | \$ 590,834 | <u> </u> |

Certain deferred income tax assets may not be realized in future years because D-Link is entitled to certain tax holidays as mentioned in point (2) of this note. Therefore, a valuation allowance has been provided if it is considered more likely than not that such assets will not be realized.

(4) According to the ROC Statute for Upgrading Industries, the total amount of investment tax credits that can be utilized per year is limited to 50 percent of the year's current tax expense. However, the foregoing limit does not apply to the last year of the investment tax credit's expiration period. As of December 31, 2002, D-Link's, YCI's, YCI investee – Xtramus Technologies' and YMI's unused investment tax credits and related expiration dates were as follows:

| Unused investment tax credit | Expiration date |
|------------------------------|------------------------|
| \$ 49,208 | December 31, 2003 |
| 161,387 | December 31, 2004 |
| 38,931 | December 31, 2005 |
| <u> </u> | December 31, 2006 |
| \$ <u>339,418</u> | |

(5) As of the December 31, 2002, the ROC income tax authorities had examined and assessed the income tax returns of D-Link for all fiscal years through December 31, 1998.

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Notes to Consolidated Financial Statements

- (6) According to the local Income Tax Law, losses of D-Link Europe as assessed by the tax authorities can be carried forward to offset future years' taxable profits. As of December 31, 2002, the unused loss carryforwards of D-Link Europe were \$324,512.
- (7) According to the ROC Income Tax Law, losses of Xtramus Technologies as assessed by the tax authorities can be carried forward to offset the future 5 years' taxable profits. As of December 31, 2002, Xtramus Technologies' unused loss carryforwards and related expiration dates were as follows:

| Years | Expiry year | Amount | |
|-------|-------------|--------|--------|
| 2001 | 2006 | \$ | 12,462 |
| 2002 | 2007 | _ | 44,220 |
| | | \$_ | 56,682 |

(8) In 1998, an integrated income tax system was implemented in the ROC. Under the new tax system, the income tax paid at the corporate level can be used to offset the ROC resident stockholders' individual income tax. D-link and its subsidiaries in the ROC are required to establish an Imputation Credit Account ("ICA") to maintain a record of the corporate income taxes paid and imputation credit that can be allocated to each stockholder. The credit available to the ROC resident stockholders is calculated by multiplying the dividend by the creditable ratio. The creditable ratio is calculated as the balance of the ICA divided by earnings retained since January 1, 1998.

Information relating to the ICA of D-Link as of December 31, 2001 and 2002, is summarized as follows:

| | 2001 | 2002 |
|--|---------------------|------------------|
| Unappropriated retained earnings: | | |
| Earned prior to January 1, 1998 | \$ 8,145 | 8,145 |
| Earned after December 31, 1997 | 1,186,205 | 1,371,680 |
| Total | \$ <u>1,194,350</u> | <u>1,379,825</u> |
| ICA balance | \$ <u>47,248</u> | <u> </u> |
| Expected creditable ratio for earnings distribution to | 12.18% | 5.10% |
| resident stockholders | (Actual) | (Estimated) |

Notes to Consolidated Financial Statements

17. Financial Instruments

(1) Derivative financial instruments

D-Link and DTI used foreign currency option contracts and forward foreign currency exchange contracts to hedge existing assets and liabilities denominated in foreign currencies. The counterparties of the derivative contracts are reputable financial institutions. Therefore, management believes that the risk of default by the counter-parties is remote.

- (a) Non-trading purposes derivative financial instruments
 - (i) Foreign currency option contracts

As of December 31, 2001 and 2002, D-Link had the following foreign currency option contracts outstanding:

| | | 2001 | | |
|--------------------|--------------------------------------|-------------------|------------|------------------------|
| Contract | Contract Amount (in thousands) | Carrying Value | Fair Value | Maturity |
| Call option (sell) | USD116,900 | (31,083) | (84,632) | Jan.~Dec. 2002 |
| Call option (sell) | EUR29,000 | (1,678) | (2,549) | Jan.~Apr. 2002 |
| Put option (buy) | USD46,000 | 12,612 | 2,105 | Jan.~Jun. 2002 |
| Call option (buy) | USD6,000 | 1,901 | 540 | Jan.~Feb. 2002 |
| Put option (buy) | EUR6,000 | - | 2,581 | Jan.~May. 2002 |
| | | 2002 | | |
| Contract | Contract Amount (in thousands) | Carrying Value | Fair Value | Maturity |
| Call option (sell) | USD103,330 | (9,372) | (25,125) | Oct. 2002 ~ Nov. 2003 |
| Put option (sell) | USD36,137 | (346) | (58,515) | Sept. 2002 ~ Oct. 2003 |
| Call option (buy) | USD19,000 | 3,800 | 4,561 | Oct. 2002 ~ Mar. 2003 |
| Put option (buy) | | | | |

Notes to Consolidated Financial Statements

(ii) Currency and interest swap agreements

There were no currency and interest swap agreements as of December 31, 2002. The details of the currency and interest swap contracts as of December 31, 2001, are as follows:

| 2001 | | | | |
|--------------------------------------|------------------|-----------------------|--------------|--|
| Notional principal (in thousands) | Maturity 2002 | Pay rate | Receive rate | |
| USD3,000 | 02.27 | Three-month USD LIBOR | 2.10% | |
| USD2,000 | 02.27 | Three-month USD LIBOR | 3.20% | |
| USD2,000 | 03.04 | Three-month USD LIBOR | 2.08% | |

As of December 31, 2001, the details of currency and interest swap balances were as follows:

| Currency and interest swap receivable | \$ | 241,500 |
|--|-----|-----------------|
| Currency and interest swap payable-foreign | _ | 241,500 |
| | \$_ | - |
| Fair value | \$_ | <u>(4,132</u>) |

(iii) Forward foreign currency exchange contracts

As of December 31, 2001 and 2002, the notional principal of outstanding forward foreign currency exchange contracts D-Link and DTI entered into was USD8,000 thousand and USD11,026 thousand, respectively. The details of the above forward foreign currency exchange contracts' balance as of December 31, 2001 and 2002, are as follows:

| | | 2001 | 2002 |
|------------------------------|-------------|-----------------|-----------------|
| Forward contracts receivable | \$ | 275,975 | 381,722 |
| Forward contracts payable | _ | 276,146 | 383,061 |
| | \$ <u>_</u> | <u>(171</u>) | <u>(1,339</u>) |
| Fair value | \$ <u>_</u> | <u>(1,756</u>) | <u>(1,521</u>) |

Notes to Consolidated Financial Statements

(b) Trading purposes derivative financial instruments

(i) Credit-linked deposits

| Currency | Contract Amount (in thousands) | Contract Period | Interest Rate | Reference Entities | Issuer |
|----------|---|------------------------------|--------------------|-----------------------|----------|
| USD | 2,000 | February 2002~ March 2003 | USD LIBOR+1.50% | D-Link (ECB) | Citibank |

The carrying amount of the credit-linked deposits abovementioned as of December 31, 2002, was \$69,460.

- (c) Fair value and risk
 - (i) Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter-parties failed to perform as contracted. Credit risk will increase as the derivative instruments become more profitable. D-Link entered into the above derivative contracts with reputable financial institutions. The likelihood of default on the part of the counter-parties is remote.

Credit risk of credit-linked deposits depends upon the occurrence of the constraint events. The constraint events that apply to each reference entity include bankruptcy, restructuring, repudiation or moratorium and failure to pay. The contracts will be settled and the banks will deliver all or part of the portfolio to D-Link if any constraint events occur. D-Link carefully chose the invested target according to the reference company's credit worthiness. As a result, D-Link believes that there is no concentration of credit risk in such investments.

(ii) Market price risk

Market price risk represents the accounting loss that would be recognized at the reporting date for the derivative financial instruments due to the changes in market interest rates or foreign exchange rates. As D-Link's derivative financial instruments are for hedging purposes, the gains or losses due to changes in the interest rates or foreign exchange rates will be naturally offset by the hedged items. As a result, market price risk is considered low.

Notes to Consolidated Financial Statements

(iii) Liquidity risk

Liquidity risk is the risk of being unable to settle derivative contracts on schedule. The purpose of these instruments held by D-Link and DTI was to manage and hedge the floating interest rates and foreign currency exchange rates. There is no significant liquidity risk for the related cash flows.

The notional principals of the above derivative contracts were only reflected in the unsettled contracts. The fair value of the financial instruments disclosed herein is not necessarily representative of the potential gain or loss that could be realized under current credit and market price risks. D-Link does not believe a significant loss on the above financial derivative contracts will occur.

(2) Non-derivative financial instruments

D-Link and subsidiaries' non-derivative financial assets include cash and cash equivalents, shortterm investment, accounts receivable, receivables from related parties, pledged time deposits, and long-term investments. D-Link and subsidiaries' non-derivative financial liabilities consist of short-term borrowings, notes and accounts payable, payables to related parties, bonds payable, and long-term borrowings.

The following methods and assumptions were used to estimate the fair value of each class of non-derivative financial instruments:

- (a) The carrying amounts of cash and cash equivalents, accounts receivable, pledged time deposits, accounts payable, and short-term borrowings approximate their fair value due to the short-term nature of these items.
- (b) The fair value of short-term investments is based on publicly quoted market prices. Refer to note 4 for the fair value of short-term investments as of December 31, 2001 and 2002.
- (c) It is not practicable to determine the fair value of long-term investments when these investments are not publicly traded.
- (d) Except for the first issuance of domestic guaranteed straight bonds, the fair values of bonds payable are based on quoted market prices.
- (e) The fair value of long-term borrowings are based on the discount value of expected and cash flows.
- (f) The fair value of lease payable approximates their carrying value.

Notes to Consolidated Financial Statements

The fair values of non-derivative financial instruments as of December 31, 2001 and 2002, are shown below:

| | 200 | 1 | 2002 | |
|----------------------------|-------------------|---------------|-------------------|---------------|
| | Carrying value | Fair value | Carrying value | Fair value |
| Financial asset: | | | | |
| Long-term investments | | | | |
| Fair value (available) | \$ 699,103 | 1,668,098 | 1,095,581 | 1,551,330 |
| Fair value (not available) | 2,436,695 | - | 1,215,823 | - |
| Financial liabilities: | | | | |
| Bonds payable | 2,984,009 | 2,795,847 | 2,401,164 | 2,503,102 |
| Long-term borrowings | - | - | 600,000 | 620,941 |
| Lease payable | - | - | 7,565 | 7,565 |

18. Related-party Transactions

Name

(1) The name and relationship of the related parties with which D-Link and its subsidiaries had significant transactions are shown below:

| ivanie | Kelationship |
|--|--|
| D-Link India Ltd. (DIL) | Investee |
| Abocom Systems, Inc. (ACS) | Investee |
| Cameo Communications, Inc. (CCI) | Investee |
| Digital China Networks, Ltd. (DCNL) | Investee |
| Cellvision System Inc. (CSI) | Investee |
| PowerCom Technology Co., Ltd. (PCTCL) | Yeo-Chia Investment Ltd. is a director of the investee |
| Dray Tek Corp. (DTC) | Investee |
| W-Link System Inc. (WSI) | Investee |
| Video tranXmission Integrated System Technology Co., Ltd. (VXISTCL) | Investee |
| D-Link (Shanghai) Limited Corporation (DSLC) | An indirectly held subsidiary of D-Link |

Relationship

D-LINK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(2) Significant transactions with related parties as of and for the years ended December 31, 2001 and 2002, are summarized below:

(a) Sales

| | 20 | 2001 | | 002 |
|--------|---------------------|-------------------------|---------|-------------------------|
| | Amount | Percentage of net sales | Amount | Percentage of net sales |
| CCI | \$ 83,438 | - | 81,926 | - |
| ACS | 138,957 | 1 | 85,002 | - |
| DIL | 265,804 | 2 | 187,705 | 1 |
| DCNL | 1,243,110 | 7 | - | - |
| WSI | 78,064 | - | 233,524 | 1 |
| DSLC | - | - | 108,103 | 1 |
| Others | 79,968 | 1 | 168,248 | 1 |
| | \$ <u>1,889,341</u> | <u>11</u> | 864,508 | <u> 4</u> |

The average credit terms extended to related parties and third-party customers were approximately 30-90 days and 30-60 days, respectively.

(b) Purchases

| | 20 | 01 | 2002 | | |
|--------|---------------------|-----------------------------------|-----------|-----------------------------------|--|
| | Amount | Percentage of net purchases | Amount | Percentage of net purchases | |
| CCI | \$ 1,560,419 | 13 | 1,479,778 | 9 | |
| ACS | 543,542 | 4 | 225,487 | 2 | |
| CSI | 151,654 | 1 | 286,505 | 2 | |
| PCTCL | 100,886 | 1 | 185,523 | 1 | |
| DTC | 87,498 | 1 | 123,465 | - | |
| WSI | - | - | 411,479 | 3 | |
| Others | 238,294 | 2 | 294,606 | 2 | |
| | \$ <u>2,682,293</u> | 22 | 3,006,843 | <u> 19 </u> | |

There are no significant differences in purchasing terms between related parties and thirdparty suppliers.

D-LINK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(c) Accounts receivable/payable

| | 2001 | | 2002 | |
|------------------------------|---------------|------------|-----------|-------------|
| | Amount | Percentage | Amount | Percentage |
| Accounts receivable: | | | | |
| DCNL | \$ 212,040 | 7 | - | - |
| DIL | 28,559 | 1 | 59,417 | 1 |
| WSI | - | - | 140,637 | 4 |
| DSLC | - | - | 106,913 | 3 |
| Others | 32,739 | <u> </u> | 95,127 | 3 |
| | 273,338 | 8 | 402,094 | 11 |
| Less: allowance for doubtful | | | | |
| accounts | - | | (120,000) | <u>(3</u>) |
| | \$ 273,338 | <u>8</u> | 282,094 | 8 |

| | | 2001 | | 20 | 002 |
|-------------------|-----|---------|------------|---------|------------|
| | | Amount | Percentage | Amount | Percentage |
| Accounts payable: | | | | | |
| ACS | \$ | 26,439 | 1 | 41,123 | 1 |
| CCI | | 412,620 | 15 | 354,992 | 11 |
| CSI | | 40,374 | 2 | 23,175 | 1 |
| PCTCL | | 26,972 | 1 | 7,768 | 1 |
| DTC | | 43,831 | 2 | 16,950 | - |
| WSI | | 29,113 | 1 | - | - |
| Others | _ | 68,519 | 2 | 109,462 | 4 |
| | \$_ | 647,868 | 24 | 553,470 | <u>18</u> |

(d) Service

D-Link paid service fees to DIL amounting to \$32,062 in 2001. As of December 31, 2001, the related balance was not yet paid.

(e) Guarantees

As of December 31, 2002, D-Link had provided guarantees of \$40,000 for VXISTCL to secure its bank loans.

(f) Financing

As of December 31, 2002, D-Link's receivables from related parties resulting from settlement of bank loans for WSI due to endorsement and guarantee responsibilities was \$30,000 (also the maximum amount in 2002)

D-LINK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

19. Pledged Assets

Assets pledged as collateral as of December 31, 2001 and 2002 are summarized as follows:

| Pledged assets | Pledged assets Pledged to secure | | 2001 | 2002 | |
|------------------------|---|----|-------|---------|--|
| Plant Time deposits | Long-term borrowings Customs guarantees of the | \$ | - | 717,103 | |
| | Science-based Industrial Park | _ | 7,300 | 7,300 | |
| | | \$ | 7,300 | 724,403 | |

20. Commitments and Contingencies

(1) Major operating leases

According to current leasing contracts, the minimum future leasing expenses for the land and offices leased by D-Link and subsidiaries are as below:

| Years | Amount |
|------------|---------------|
| 2003 | \$ 125,115 |
| 2004 | 91,048 |
| 2005 | 80,393 |
| 2006 | 70,082 |
| After 2007 | 268,211 |
| | \$ 634,849 |

- (2) As of December 31, 2001 and 2002, D-Link had outstanding letters of credit amounting to approximately \$76,851 and \$5,207, respectively.
- (3) As of December 31, 2001 and 2002, D-Link had provided a guarantee for the payment of Javarock Ltd's bank loans amounting to \$105,120 and \$69,660, respectively. Javarock Ltd., a Hong Kong shipping agent, is responsible for D-Link's triangular trading activities with D-Link's affiliates located in the People's Republic of China ("PRC").
- (4) D-Link entered into several royalty agreements with certain companies. According to these agreements, D-Link is obligated to pay royalties when D-Link sells products using the technologies specified in the royalty agreements. Total royalty expenses incurred under these agreements for the years ended December 31, 2001 and 2002, amounted to \$63,988and \$6,204, respectively.

Notes to Consolidated Financial Statements

(5) In November 2001, Clarent Corp. had failed to comply with the listing requirements of NASDAQ and its common stock ceased trading on NASDAQ. Due to this uncertainty over Clarent Corp.'s future developments, D-Link filed two lawsuits against Clarent Corp. in the Superior Court of the State of California and in the County of San Mateo. D-Link alleged that Clarent Corp. breached an OEM sales agreement, a purchase agreement and a loan and guaranty agreement related to D-Link's investment in the convertible promissory note of Articula Corp. and requested Clarent Corp. to compensate D-Link for its damages.

As of December 31, 2001, receivables due from returns of purchases from Clarent Corp. amounted to USD6,000 thousand, the convertible promissory note guaranteed by Clarent Corp. amounted to USD9,000 thousand and an advance from Clarent Corp. was USD3,000 thousand. D-Link and Clarent Corp. reached an agreement in July 2002 and Clarent Corp. paid cash, inventories, investments and other assets amounting to USD8,473 thousand. After deducting the allowance for possible business dispute loss amounting to USD4,500 thousand recognized by D-Link in 2001, the paid assets were sufficient to cover the claim of D-Link.

21. Significant Subsequent Events

- (1) D-Link bought back 4,067 thousand common shares, amounting to \$112,374 from January 1 to February 20, 2003, to maintain its credit and stockholders' equity. As of February 20, 2003, D-Link had bought back 26,020 thousand common shares, amounting to \$755,470. D-Link retired all the treasury stock by eliminating common stock of \$260,200, capital surplus amounting to \$139,851 and retained earnings amounting to \$355,419 on February 24, 2003. The capital decrease was registered. After retiring the treasury stock, the issued capital amounted to \$4,903,107.
- (2) Pursuant to a directors' resolution on February 10, 2003, D-Link proposed to spin off its OEM/ODM department as a subsidiary. The primary purpose of the restructure and reorganization is to separate D-Link's branded business from its OEM/ODM business. The proposal will be discussed and resolved by D-Link's annual shareholders' meeting in 2003.

22. Other information

In accordance with the Statue for Upgrading industries, D-Link recorded a provision for loss on foreign investment based on 20% of the foreign investment amount made and registered with the authority starting from 2001.

Such provision is not allowed by generally accepted accounting principles in the ROC. However, for local tax purposes, the adjustment is not posted to D-Link's books. As a result, the unappropriated earnings shown in the accompanying 2001 and 2002 consolidated financial statements exceed that in D-Link's books by \$109,636 and \$63,588, respectively.

Notes to Consolidated Financial Statements

24. Segment Financial Information

(1) Industry information

D-Link and its subsidiaries principally operate in one industry segment, network communication products.

(2) Geographic information

The geographical breakdown of sales for the years ended December 31, 2001 and 2002, is summarized as follows:

| | 2001 | | | | | |
|--|----------------------|------------------|-------------------|-----------|------------------------------------|-------------------|
| | Americas | Europe | Asia | Australia | Adjustments and eliminations | Total |
| Area revenue: | | | | | | |
| Third-party customers | \$ 3,425,082 | 3,823,053 | 9,678,710 | 356,708 | - | 17,283,553 |
| Inter-company | 481,771 | 26,442 | 8,086,429 | 672 | (8,595,314) | |
| | \$ <u>3,906,853</u> | <u>3,849,495</u> | <u>17,765,139</u> | 357,380 | <u>(8,595,314</u>) | <u>17,283,553</u> |
| Area profit (loss) before taxes and minority | | | | | | |
| interest | \$ <u>(205.642</u>) | (392.747) | 1.585.053 | 13.239 | 17.680 | 1.017.583 |
| Area identifiable assets | \$ <u>2,193,111</u> | 1,820,070 | 21,126,000 | 185,706 | (7,664,795) | 17,660,092 |

| | 2002 | | | | | |
|---------------------------|---------------------|-------------------|-------------------|-----------|------------------------------------|-------------------|
| | Americas | Europe | Asia | Australia | Adjustments and eliminations | Total |
| Area revenue: | | | | | | |
| Third-party customers | \$ 5,910,806 | 4,028,147 | 9,687,096 | 576,811 | - | 20,202,860 |
| Inter-company | 209,331 | 45,225 | 10,429,419 | 829 | <u>(10,684,804</u>) | |
| | \$ <u>6,120,137</u> | 4,073,372 | <u>20,116,515</u> | 577,640 | <u>(10,684,804)</u> | 20,202,860 |
| Area profit (loss) before | | | | | | |
| taxes and minority | | | | | | |
| interest | \$ <u>(63,064</u>) | <u>(285,760</u>) | 1,111,282 | 29,067 | 203,767 | <u>995,292</u> |
| Area identifiable assets | \$ <u>2,708,442</u> | 2,272,757 | <u>21,845,998</u> | 282,707 | <u>(8,286,595</u>) | <u>18,823,309</u> |