



特力公司民國九十六年前三季財務報表公告

發佈單位：特力股份有限公司

發佈日期：2007/10/31

特力股份有限公司三十一日公告民國九十六年前三季財務報表。

**特力 九十六年度前三季**

九十六年前三季貿易業營業收入為新台幣 119 億 2 仟 9 佰萬元，與去年同期相較，減少新台幣 7 億 3 仟 8 佰萬元，衰退幅度為 5.82%。稅後純益為新台幣 4 億元，與去年同期相較，增加新台幣 6 仟 5 佰萬元，成長幅度為 19.27%。每股稅後盈餘為 0.94 元。

特力公司營運報告:(單位: 新台幣仟元)

項目	民國 96 年前三季	民國 95 年前三季	增(減)
營業收入	11,928,806	12,666,602	-5.82%
稅後純益	399,794	335,213	19.27%
稅後 EPS	0.94	0.81	16.05%

九十六年前三季之貿易業營業收入以及營業利益相較去年度小幅衰退，主要受美國次級房貸影響，美國零售業客戶對景氣有所疑慮，延緩下單所致。九十六年前三季之稅後利益相較去年度呈現顯著成長，主要是貿易事業海外子公司營業績效逐漸改善、東隆五金亦達成預期績效；零售事業台灣部份維持平穩表現，大陸部份正處擴張階段，尚未達成損益平衡點，但其虧損已控制在範圍之內。

**B&Q**

特力持股 50 %之特力屋 (B&Q) 九十六年前三季營業收入為新台幣 74 億 2 佰萬元，與去年同期相較，減少新台幣 3 億 1 仟萬元，衰退幅度為 4.03 %；稅後純益為新台幣 3 億 2 仟萬，與去年度同期相較，減少新台幣 6 仟 5 佰萬元。

B&Q 營運報告:(單位: 新台幣仟元)

項目	民國 96 年前三季	民國 95 年前三季	增(減)
營業收入	7,401,574	7,711,990	-4.03%
稅後純益	319,682	384,323	-16.82%

## **HOLA**

而特力綜合持股 58.41 %之特力和樂 (HOLA) 九十六年前三季營業收入為新台幣 22 億 9 仟 8 佰萬元，與去年同期相較，增加新台幣 1 億 1 仟 8 佰萬元，成長幅度為 5.42 %；稅前純益為新台幣 6 仟 1 佰萬，與去年度同期相較，增加新台幣 3 仟 7 佰萬元，成長幅度為 156.29 %；稅後純益為新台幣 4 仟 9 佰萬，因提列所得稅準備，與去年度同期相較，減少新台幣 5 佰萬元。

HOLA 營運報告: (單位: 新台幣仟元)

項目	民國 96 年前三季	民國 95 年前三季	增(減)
營業收入	2,297,662	2,179,515	5.42%
稅前純益	60,624	23,654	156.29%
稅後純益	48,924	53,552	-8.64%

## **東隆五金**

而特力綜合持股 67.34 %之東隆五金 (TLM) 九十六年前三季營業收入為新台幣 28 億 8 仟 4 佰萬元，與去年同期相較，增加新台幣 4 億 6 仟 6 佰萬元，成長幅度為 19.30 %；稅前純益為新台幣 3 億 6 仟 6 佰萬，成長幅度為 0.09 %；稅後純益為新台幣 3 億 7 仟 5 佰萬，與去年度同期相較，增加新台幣 1 仟 4 佰萬元。

東隆五金 營運報告: (單位: 新台幣仟元)

項目	民國 96 年前三季	民國 95 年前三季	增(減)
營業收入	2,883,791	2,417,331	19.30%
稅前純益	365,815	365,499	0.09%
稅後純益	374,880	360,805	3.90%

公司發言人

張經漢

財務副總經理暨公司發言人

電話: 886-2-87915070

林素玲

公司代理發言人

電話: 886-2-87915919

聯絡人

蔡昀叡, 李季珍

電話: 886-2-8791-5905/5904

Email : [investor@testritegroup.com](mailto:investor@testritegroup.com)



## Earning Reports of 2007 3Q

Issued by: Test Rite International Co. Ltd.

Issued on: 2007/10/31

Taipei, Taiwan, Oct. 31, 2007 – Test Rite International Co. Ltd. (Test Rite)(TAIEX: 2908) released today its 2007 3Q financial results.

### Test Rite 2007 3Q Earning Reports

It announced that 2007 3Q net sales of trading business totaled NT\$11,929 million, down by 5.82% yoy from NT\$12,667 million. The net profit amounted to NT\$400 million, up by 19.27% on yoy basis from NT\$335 million. The net earning per share is NT\$ 0.94.

Test-Rite Financial Report: (Unit: NT\$ 1000)

	2007 3Q	2006 3Q	Growth Rate
Net Sales	11,928,806	12,666,602	-5.82%
Net Profit	399,794	335,213	19.27%
Earning After Tax Per Share	0.94	0.81	16.05%

US retailers worry about subprime impact, which make them more conservative in making order decisions. Thus, the net sales and the operating profit from the trading business have declined slightly. We are expecting the orders to pick up in 4<sup>th</sup> Q. The profit after tax have increased significantly compared to last year. The growth stems from the improving performance from the trading subsidiaries abroad. Tong Lung Metal Industry has also reached its target profit goals. The retail business in Taiwan has performed steadfastly. The retailing business in China has not yet break even, however, the retailing business will become more profitable as we actively open up new stores in China.

### B&Q

Test Rite's 50% owned affiliated enterprise B&Q announced today that the 2007 3Q net sales totaled NT\$ 7,402 million, down by 4.03 % yoy from NT\$ 7,712 million. The net profit amounted to NT\$ 320 million.

B&Q Financial Report: (Unit: NT\$ 1000)

	2007 3Q	2006 3Q	Growth Rate
Net sales	7,401,574	7,711,990	-4.03%
Net Profit	319,682	384,323	-16.82%

**HOLA**

Test Rite's 58.41% owned affiliated enterprise HOLA announced today that the 2007 3Q net sales totaled NT\$2,298 million, up by 5.42% yoy from NT\$2,180 million. The profit before tax amounted to NT\$61 million, up by 156.29% on yoy basis from NT\$24 million. The net profit amounted to NT\$49 million due to the increase of accrued income tax expenses in 2007 3Q.

HOLA Financial Report: (Unit: NT\$ 1000)

	2007 3Q	2006 3Q	Growth Rate
Net sales	2,297,662	2,179,515	5.42%
Profit Before Tax	60,624	23,654	156.29%
Net Profit	48,924	53,552	-8.64%

**Tong Lung Metal**

Test Rite's 67.34% owned affiliated enterprise Tong Lung Metal announced today that the 2007 3Q net sales totaled NT\$2,884 million, up by 19.30% yoy from NT\$2,417 million. The profit before tax amounted to NT\$366 million, up by 0.09% on yoy basis from NT\$365 million. The net profit amounted to NT\$375 million.

TLM Financial Report: (Unit: NT\$ 1000)

	2007 3Q	2006 3Q	Growth Rate
Net sales	2,883,791	2,417,331	19.30%
Profit Before Tax	365,815	365,499	0.09%
Net Profit	374,880	360,805	3.90%

Test Rite Spokesperson  
Hannis Chang  
CFO of Test Rite & Spokesperson  
Tel: 886-2-87915070

For further information, please contact  
Linda Lin  
Tel: 886-2-87915919

Ricky Tsai, Chi-Chen Lee  
Email : investor@testritigroup.com