



特力公司民國九十五年前三季財務報表公告

發佈單位：特力股份有限公司

發佈日期：2006/10/31

特力股份有限公司三十一日公告民國九十五年前三季財務報表，貿易業營業收入為新台幣 126 億 6 仟 7 佰萬元，與去年同期相較，減少新台幣 5 億 9 仟 8 佰萬元，衰退幅度為 4.5%。營業利益為新台幣 5 億 4 仟萬元，與去年同期相較，增加新台幣 1 億 3 仟 5 佰萬元，成長幅度為 33.3%。稅後純益為新台幣 3 億 3 仟 5 佰萬元，每股稅後盈餘為 0.81 元。

本年度前三季之貿易業營業收入雖小幅衰退，但營業利益相較去年度卻顯著成長，主要是本公司持續提升服務品質，專注客戶經營、以及努力降低成本所致。前三季之稅後利益相較去年度下降，主要是台灣零售業景氣不佳，特力屋（B&Q）及特力和樂（HOLA）獲利下滑，加上和樂中國（HOLA CHINA）按計畫進行擴展，開店支出較去年同期增加，以及美元利率相較去年為高，利息成本及避險成本增加所致。

特力公司營運報告：(單位：新台幣仟元)

項目	民國 95 年前三季	民國 94 年前三季	增(減)
營業收入	12,666,602	13,264,274	-4.51%
營業利益	540,034	405,012	33.34%
稅後純益	335,213	532,705	-37.07%
稅後 EPS	0.81	1.31	-38.17%

特力持股 50% 之特力屋（B&Q）本年度前三季營業收入為新台幣 77 億 1 仟 2 佰萬元，與去年同期相較，減少新台幣 4 億 9 仟 3 佰萬元，衰退幅度為 6%；稅後純益為新台幣 3 億 8 仟 5 百萬，與去年度同期相較，減少新台幣 5 仟 2 佰萬元，衰退幅度為 11.9%。

B&Q 營運報告：(單位：新台幣仟元)

項目	民國 95 年前三季	民國 94 年前三季	增(減)
營業收入	7,711,990	8,205,453	-6.01%
稅後純益	384,661	436,743	-11.93%

而特力持股 50.89% 之特力和樂（HOLA）本年度前三季營業收入為新台幣 21 億 8 仟萬元，與去年同期相較，增加新台幣 2 億 3 仟 6 佰萬元，成長幅度為 12.1%；稅後純益為新台幣 5 仟萬 4 佰萬元，與去年度同期相較，減少新台幣 3 仟 4 佰萬元，衰退幅度為 39.1%。

HOLA 營運報告: (單位: 新台幣仟元)

項目	民國 95 年前三季	民國 94 年前三季	增(減)
營業收入	2,179,515	1,943,604	12.14%
稅後純益	53,552	87,886	-39.07%

公司發言人
劉建成
集團董事長室特別助理暨公司發言人
電話: 886-2-87915803

何采容
公司代理發言人
電話: 886-2-87915825

聯絡人
李季珍, 劉家伶
電話: 886-2-8791-5756/5904
Email : investor@testritegroup.com



Sales Report of 2006 Third Quarter

Taipei, Taiwan, October 31, 2006 – Test Rite International Co. Ltd. (Test Rite)(TAIEX: 2908) released today its 2006 third quarter results. It announced that the third quarter net sales of trading business totaled NT\$12,667 million, down by 4.51% yoy from NT\$13,264 million. The operating profit reached to NT\$540 million, up by 33.3% on yoy basis from NT\$405 million. The net profit amounted to NT\$335 million, down by 37.07% on yoy basis from NT\$533 million. The net earning per share is NT\$ 0.81.

Despite of a slight drop in net sales, the operating profit from the trading business showed a remarkable growth and which was attributed to continuous customer focusing and huge operation cost streamline. The declined net profit for 2006 third quarter mainly constituted the following three factors. The slow-down of Taiwan retail sales due to credit card tightening led to an underperformance in profit contribution from B&Q Taiwan and HOLA. HOLA China posted an enlarged operation loss due to 4 new stores added on since the end of 2005 third quarter. And the interest rate hike in US Dollar had been widening the spread between USD and NTD and which resulted in a much higher interest costs and foreign currency hedging costs in the third quarter.

Test-Rite Financial Report: (Unit: NT\$ 1000)

	1-3Q2006	1-3Q2005	Growth Rate
Net Sales	12,666,602	13,264,274	-4.51%
Operating Profit	540,034	405,012	33.34%
Net Profit	335,213	532,705	-37.07%
Earning After Tax Per Share	0.81	1.31	-38.17%

Test Rite' s 50% owned affiliated enterprise B&Q announced today that net sales for ending Sep 30, 2006 totaled NT\$7,712 million, which decreased by 6.01% on yoy basis from NT\$8,205 million. The net profit for the third quarter of 2006 amounted to NT\$385 million, which decreased by 11.9% on yoy basis from NT\$437 million.

B&Q Financial Report: (Unit: NT\$ 1000)

	1-3Q2006	1-3Q2005	Growth Rate
Net sales	7,711,990	8,205,453	-6.01%
Net Profit	384,661	436,743	-11.93%

Test Rite's 50.9% owned affiliated enterprise HOLA announced today that net sales for ending Sep 30, 2006 totaled NT\$2,180 million, which grew by 12.1% on yoy basis from NT\$1,944 million. The net profit for the third quarter amounted to NT\$54 million, which decreased by 39.1% on yoy basis from NT\$88 million.

HOLA Financial Report: (Unit: NT\$ 1000)

	1-3Q2006	1-3Q2005	Growth Rate
Net sales	2,179,515	1,943,604	12.14%
Net Profit	53,552	87,886	-39.07%

Test Rite Spokesperson
 Jason Liu
 Special Assistant to Chairman & Spokesperson
 Tel: 886-2-87915803

For further information, please contact
 Robin Ho
 Tel: 886-2-87915825

Chi-Chen Lee, Alice Liu
 Email : investor@testritegroup.com