

Alpha Networks Inc.

3Q23 Investor Conference

November 2, 2023

Safe Harbor Statement

Except for the statements in respect of historical matters, the statements contained in this release are “forward-looking statements” subject to risks and uncertainties which may make actual performances and results differ materially from those contained in the forward-looking statements, including the financial stability of international market, demand in end market, supply chain management, impact of competitive products and pricing, exchange rate fluctuations, and other risks beyond the control of the company.

Consolidated Statements of Comprehensive Income (Quarterly)

NT\$ Millions	2023 Q3		2022 Q3		YoY		2023 Q2		QoQ	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Revenue	5,861	100.0	9,231	100.0	(3,370)	(36.5)	7,745	100.0	(1,884)	(24.3)
Cost of Goods Sold	4,675	79.8	7,635	82.7	(2,960)	(38.8)	6,383	80.8	(1,708)	(26.8)
Gross Profit	1,186	20.2	1,596	17.3	(410)	(25.7)	1,362	19.2	(176)	(12.9)
Operating Expenses	1,081	18.4	1,129	12.2	(48)	(4.3)	1,082	13.8	(1)	(0.1)
Operating Income(Loss)	105	1.8	467	5.1	(362)	(77.5)	280	5.4	(175)	(62.5)
Non-Operating Income(Loss)	18	0.3	(15)	(0.2)	33	220.0	11	(0.3)	7	63.6
Income(Loss) Before Tax	123	2.1	452	4.9	(329)	(72.8)	291	5.1	(168)	(57.7)
Net Income(Loss)	75	1.3	358	3.9	(283)	(79.1)	278	3.9	(203)	(73.0)
Net Income(Loss) Attributable to:										
Shareholders of the Parent	83	1.4	315	3.4	(232)	(73.7)	239	2.9	(156)	(65.3)
Non-controlling Interests	(8)	(0.1)	43	0.5	(51)	(118.6)	39	1.0	(47)	(120.5)
	75	1.3	358	3.9	(283)	(79.1)	278	3.9	(203)	(73.0)
EPS (NT\$)	0.15		0.58		(0.43)		0.44		(0.29)	

Consolidated Statements of Comprehensive Income (YTQ3)

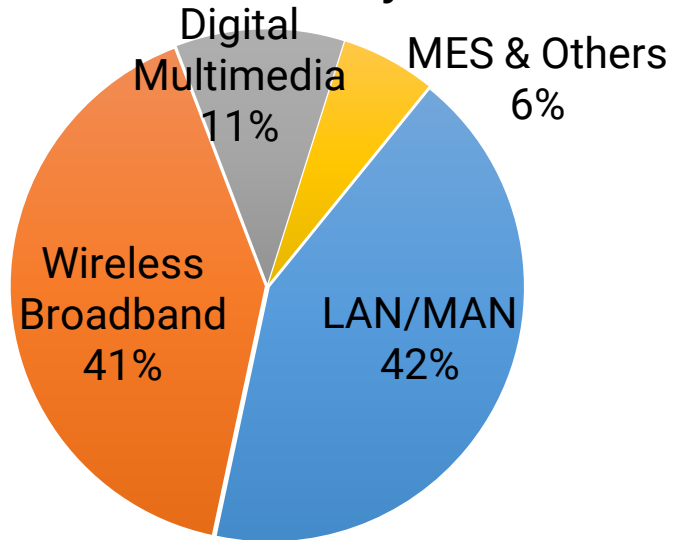
NT\$ Millions	2023 YT09		2022 YT09		YoY	
	Amount	%	Amount	%	Amount	%
Net Revenue	21,476	100.0	24,393	100.0	(2,917)	(12.0)
Cost of Goods Sold	17,527	81.6	19,908	81.6	(2,381)	(12.0)
Gross Profit	3,949	18.4	4,485	18.4	(536)	(12.0)
Operating Expenses	3,251	15.1	3,306	13.6	(55)	(1.7)
Operating Income(Loss)	698	3.3	1,179	4.8	(481)	(40.8)
Non-Operating Income(Loss)	(10)	(0.1)	(41)	(0.1)	31	75.6
Income(Loss) Before Tax	688	3.2	1,138	4.7	(450)	(39.5)
Net Income(Loss)	539	2.5	840	3.4	(301)	(35.8)
Net Income(Loss) Attributable to:						
Shareholders of the Parent	496	2.3	692	2.8	(196)	(28.3)
Non-controlling Interests	43	0.2	148	0.6	(105)	(70.9)
	539	2.5	840	3.4	(301)	(35.8)
EPS (NT\$)	0.92		1.28		(0.36)	

Consolidated Balance Sheets

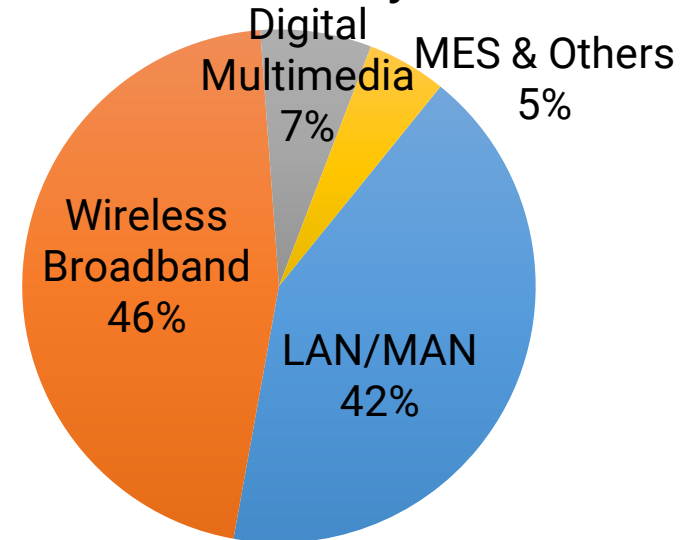
NT\$ Millions	30-Sep-23		30-Sep-22		YoY	
	Amount	%	Amount	%	Amount	%
Cash and Cash Equivalents	3,910	15.8	3,834	13.2	76	2.0
Accounts Receivable	4,385	17.8	6,343	21.9	(1,958)	(30.9)
Inventories	8,036	32.6	10,920	37.7	(2,884)	(26.4)
Other Current Assets	1,103	4.5	1,230	4.3	(127)	(10.3)
Non-current Assets	7,232	29.3	6,629	22.9	603	9.1
Total Assets	24,666	100.0	28,956	100.0	(4,290)	(14.8)
Current Liabilities	10,380	42.1	14,881	51.4	(4,501)	(30.2)
Non-current Liabilities	961	3.9	638	2.2	323	50.6
Total Liabilities	11,341	46.0	15,519	53.6	(4,178)	(26.9)
Common Stock	5,417	22.0	5,417	18.7	0	-
Equity Attributable to Shareholders of the Parent	10,140	41.1	10,314	35.6	(174)	(1.7)
Non-controlling Interests	3,185	12.9	3,123	10.8	62	2.0

Revenue Breakdown by Product

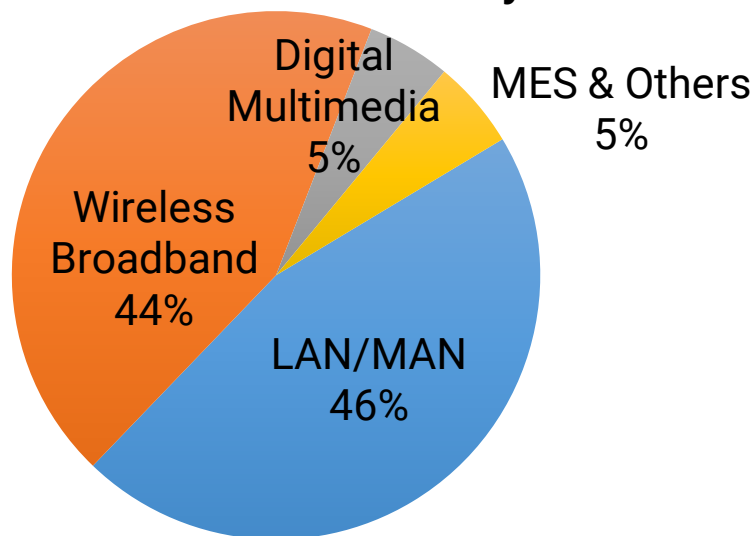
2023 Q3 Revenue by Product



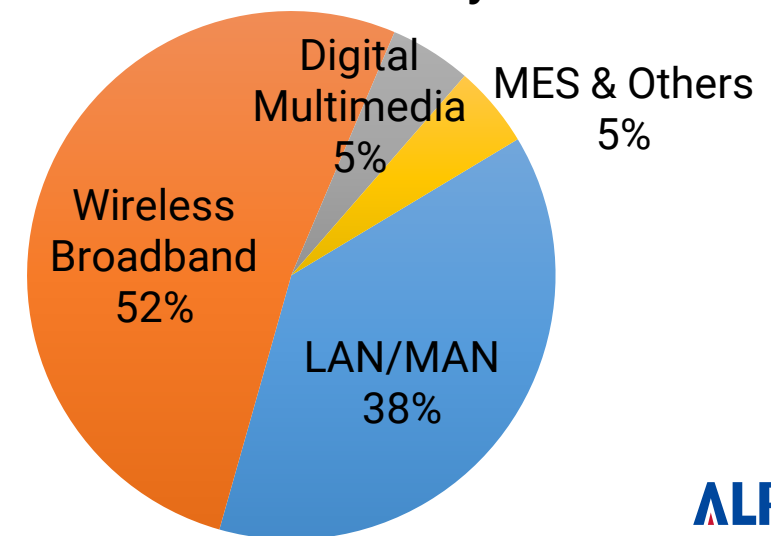
2022 Q3 Revenue by Product



2023 YT09 Revenue by Product

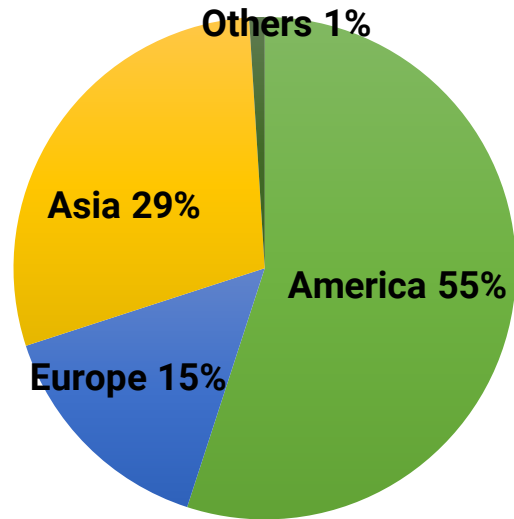


2022 YT09 Revenue by Product

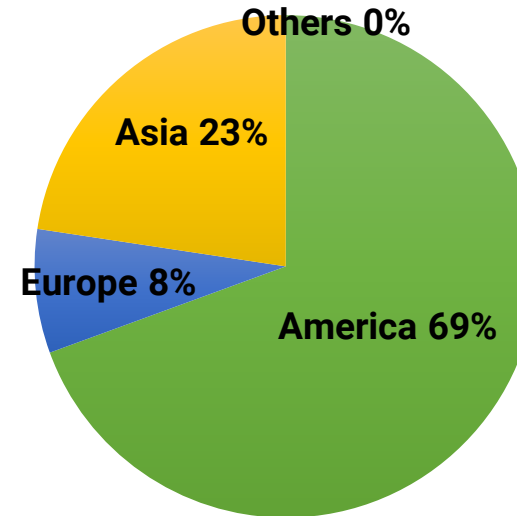


Revenue Breakdown by Region

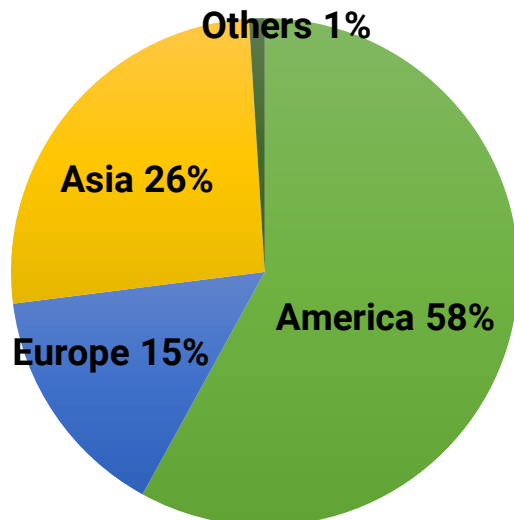
2023 Q3 Revenue by Region



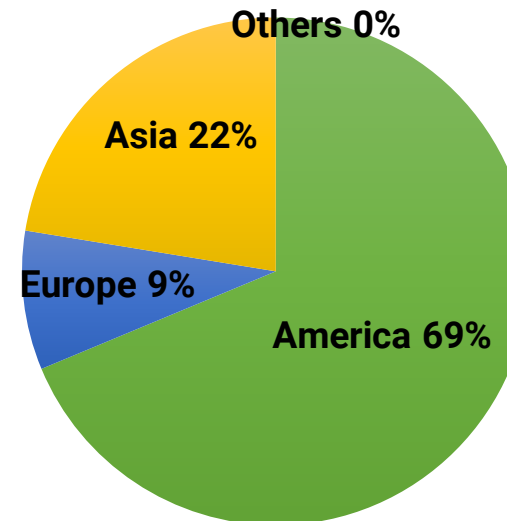
2022 Q3 Revenue by Region



2023 YTD09 Revenue by Region



2022 YTD09 Revenue by Region



THANK YOU

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