

Alpha Networks Inc. Investor Conference

2024/11/22

Safe Harbor Statement

The statements contained in this release are “forward-looking statements” except for historical data and are subject to risks and uncertainties which may make actual performances and results differ materially from those contained in the forward-looking statements. Risk and uncertainties include financial stability of international market, demand in end market, supply chain, impact of competitive products and pricing, exchange rate fluctuations, and other risks beyond the control of the Company.

Agenda

1. Company Profile

2. 2024 Q3 Financial Results

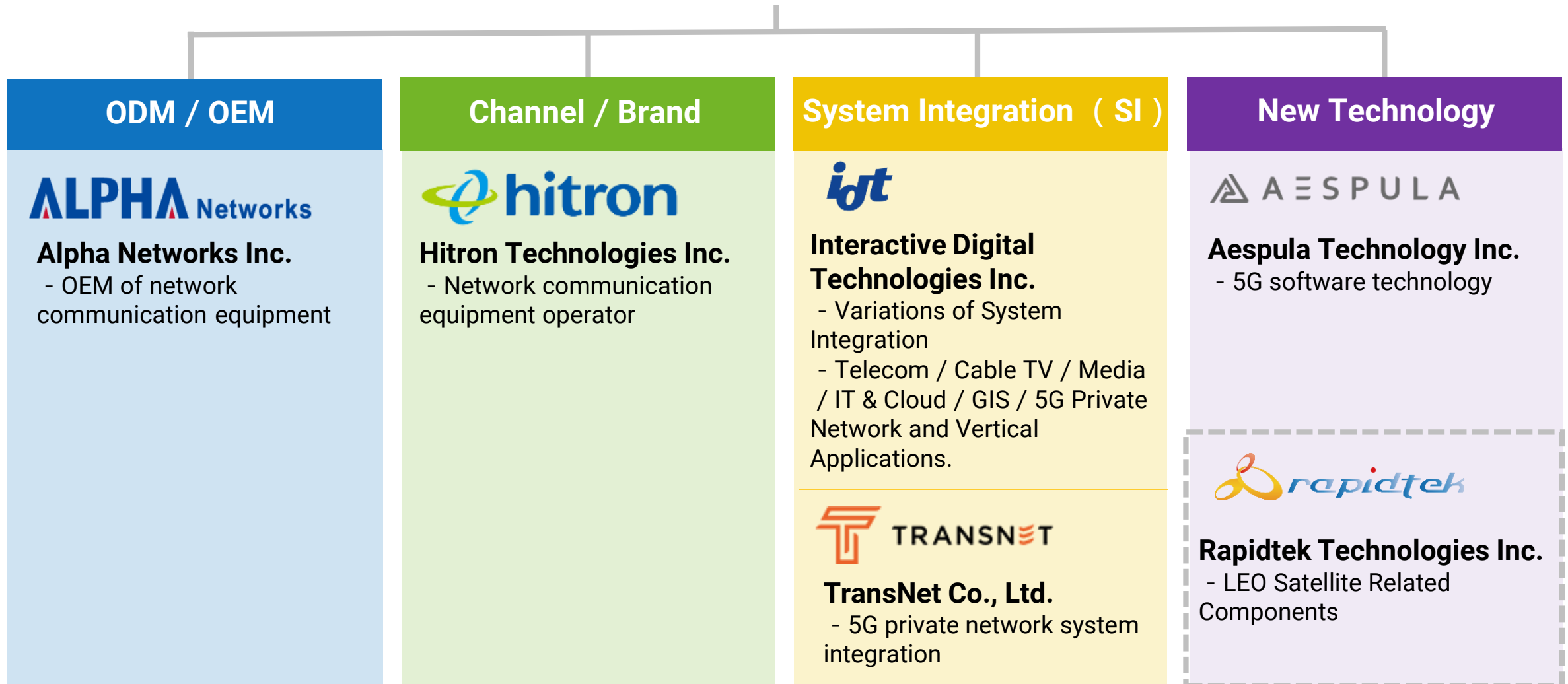
3. Q&A

Company Profile



NCG Members (Networking Communication Group)

NCG (Alpha Networks)



Worldwide Locations



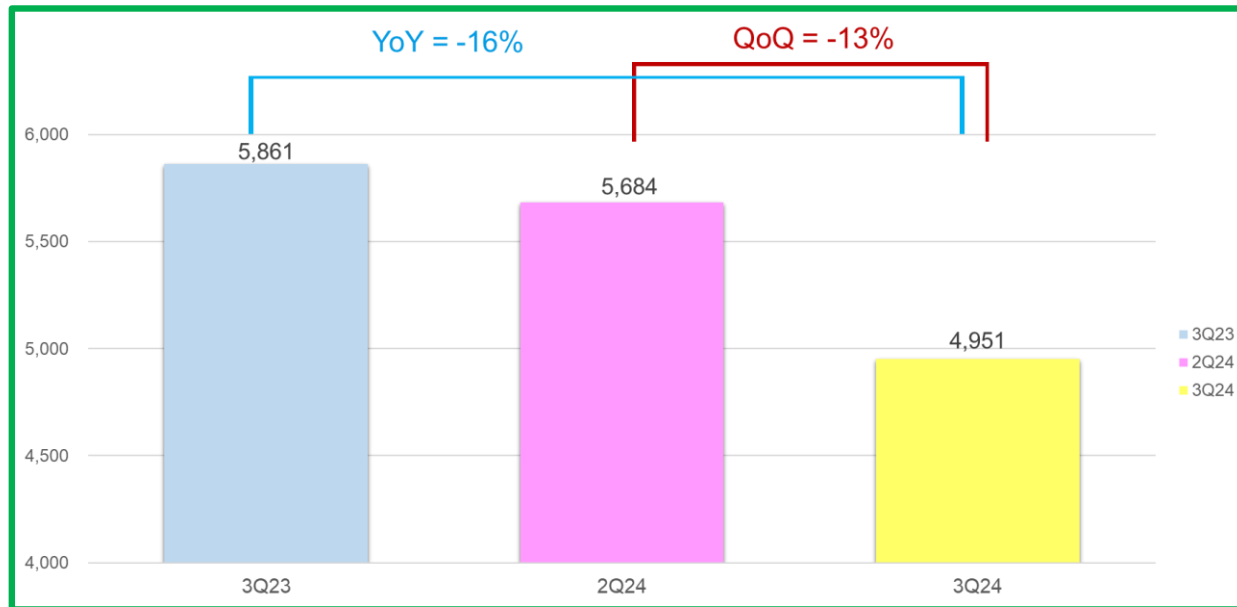
2023 Q4 Financial Results



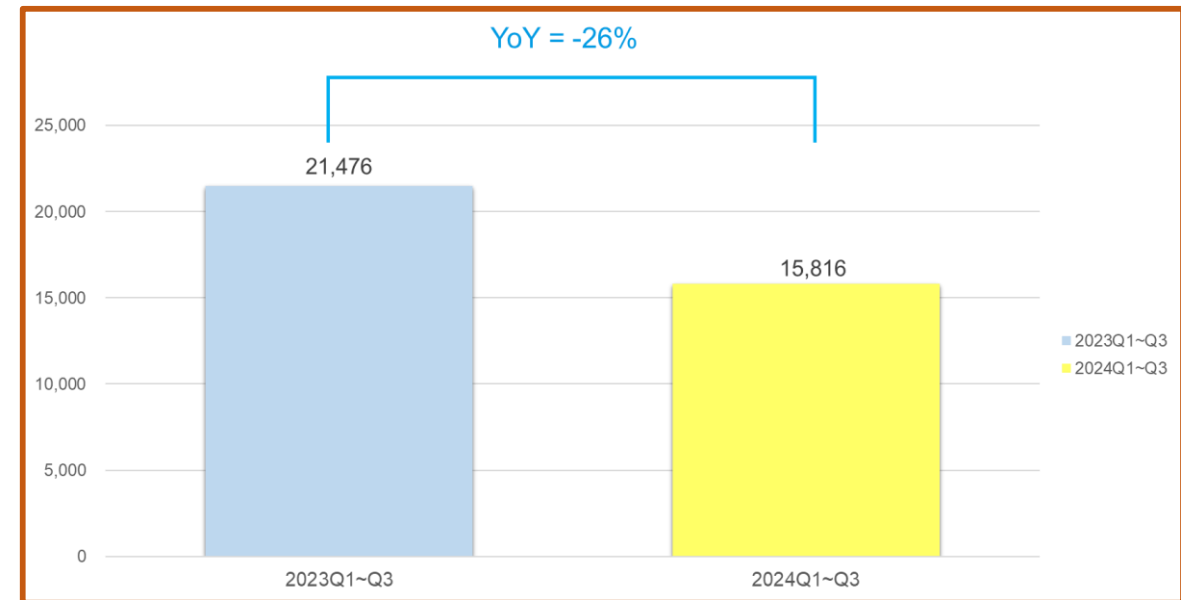
Consolidated Revenue

Unit: NT\$ Millions

Q3



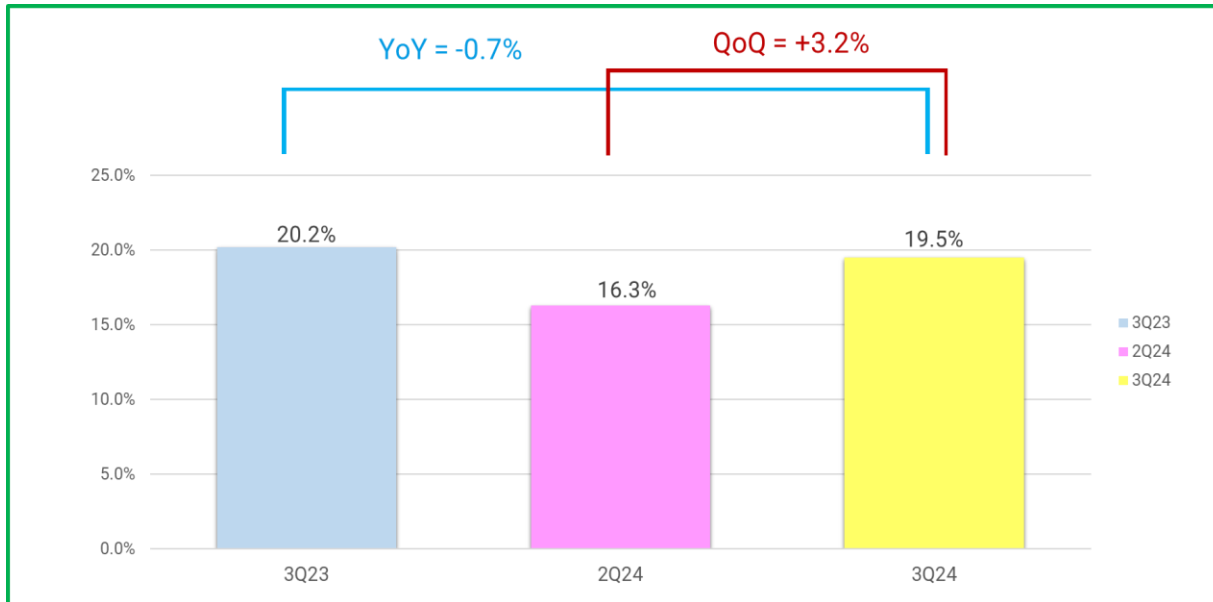
YTD



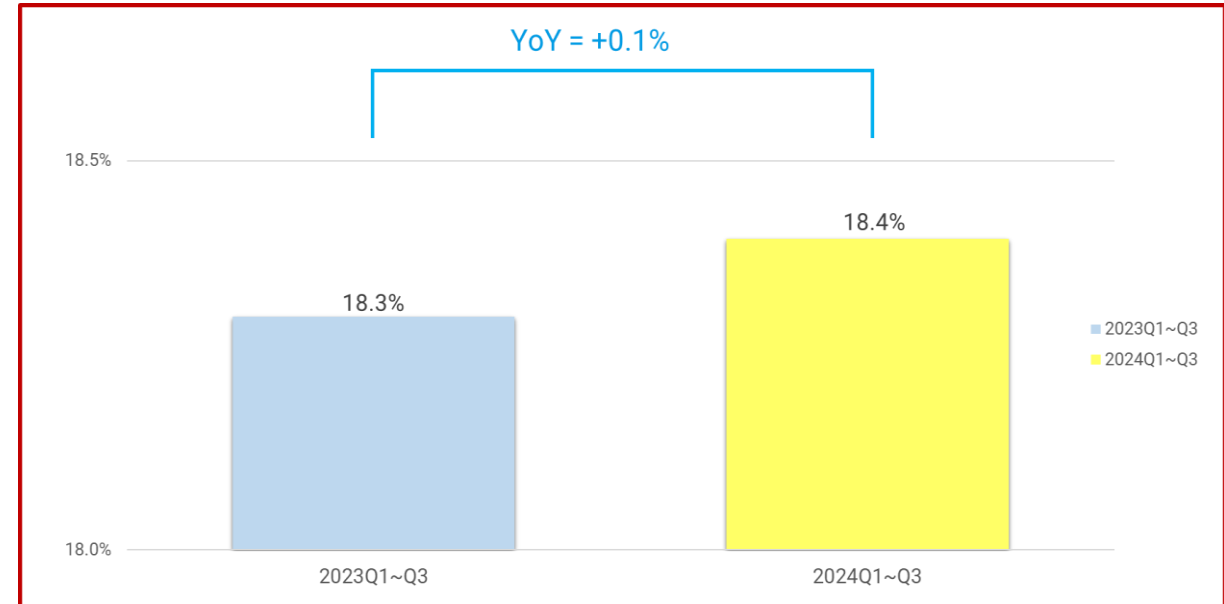
Consolidated Gross Margin

Unit: %

Q3



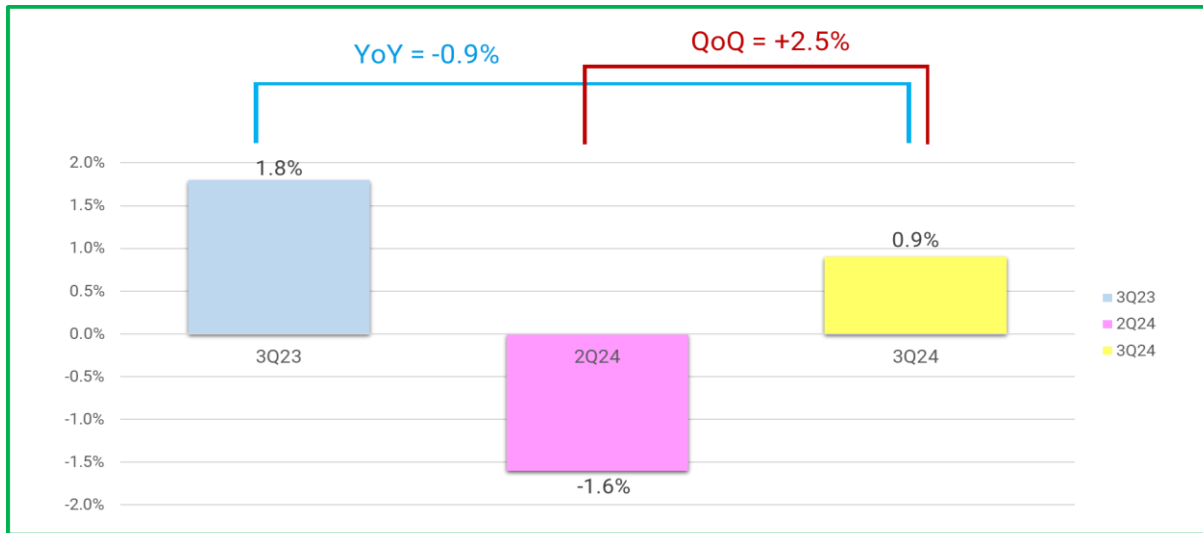
YTD



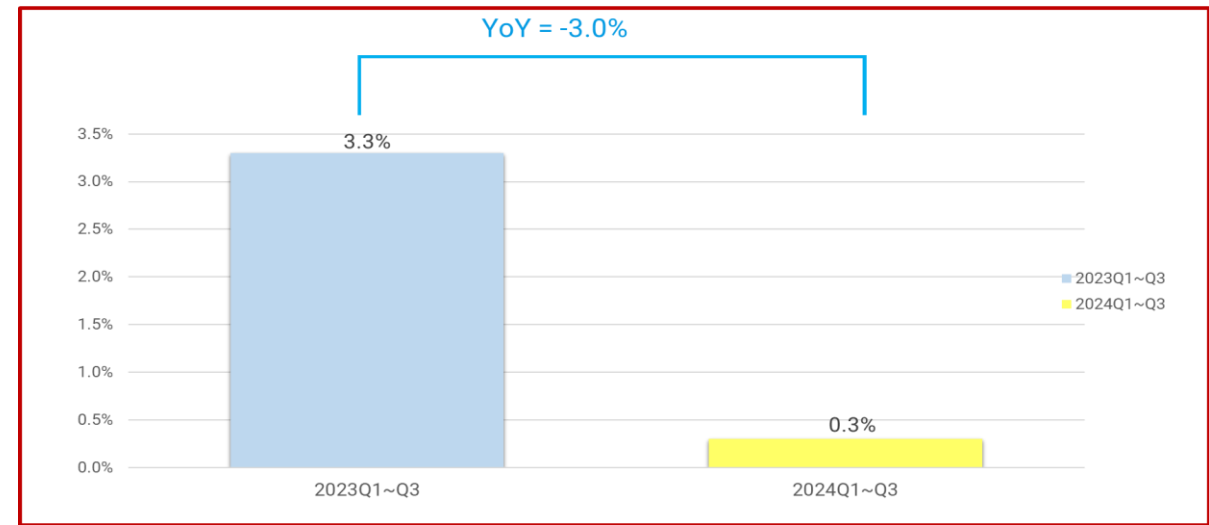
Consolidated Operating Profit Margin

Unit: %

Q3



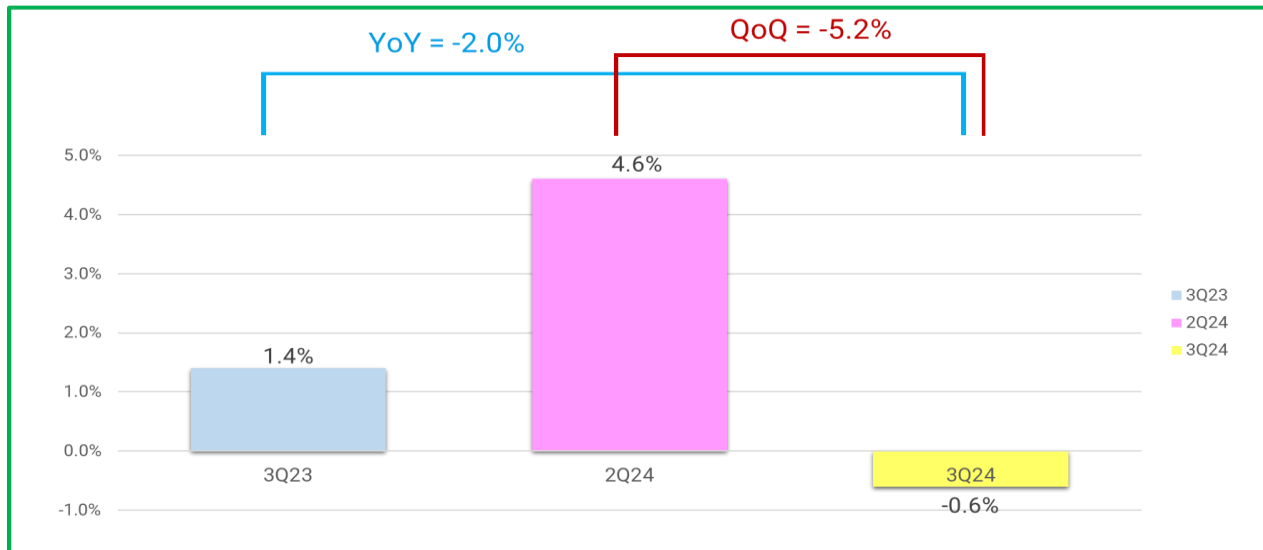
YTD



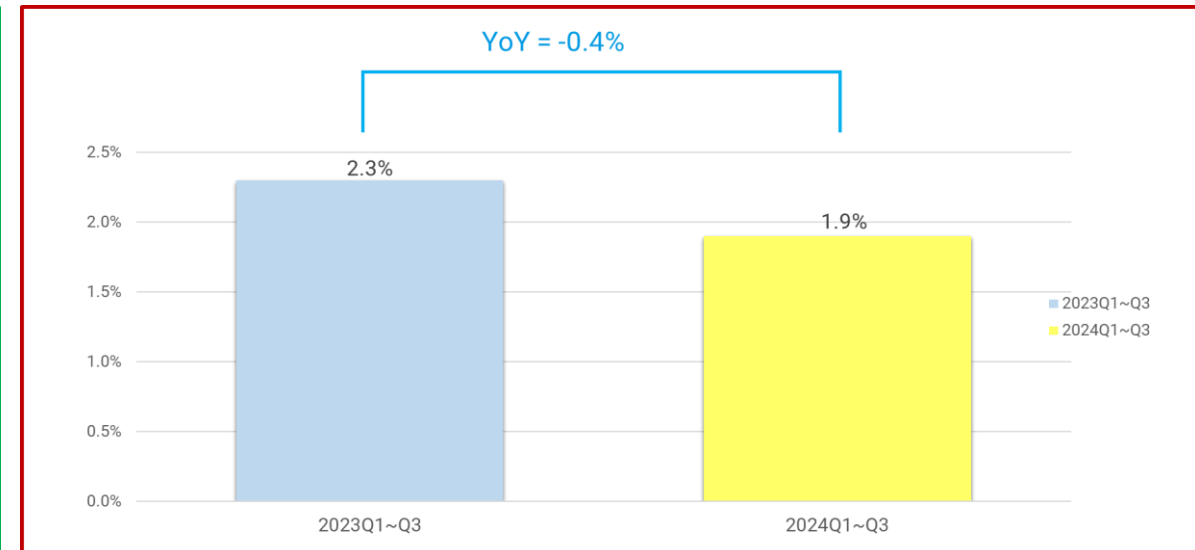
Consolidated Net Profit Margin (parent company)

Unit: %

Q3



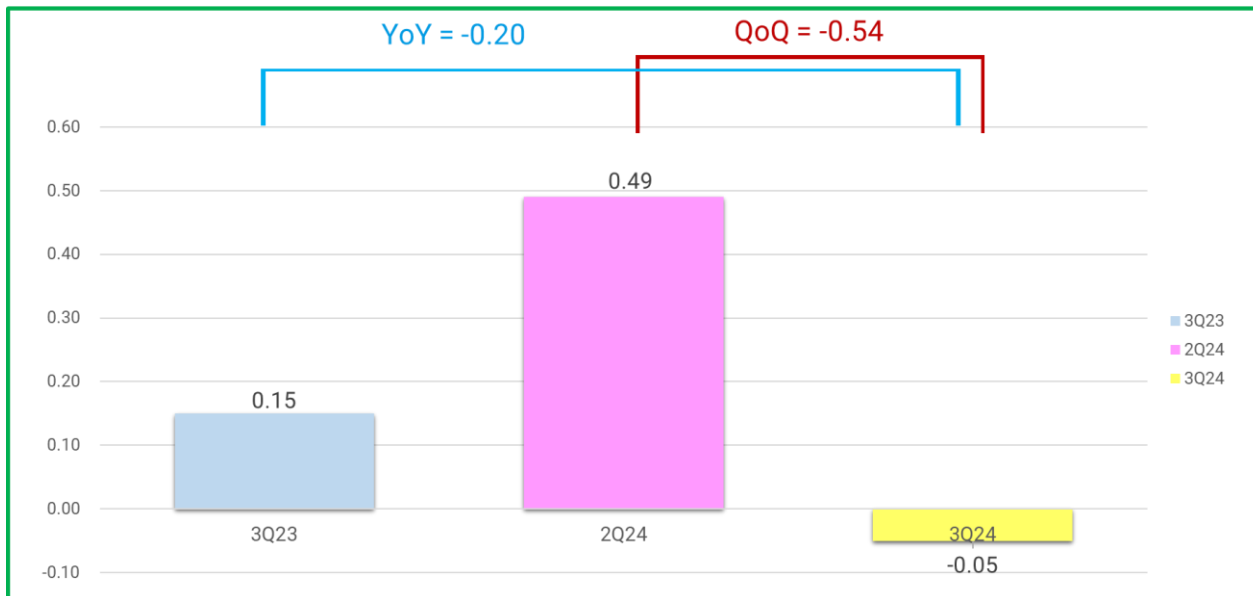
YTD



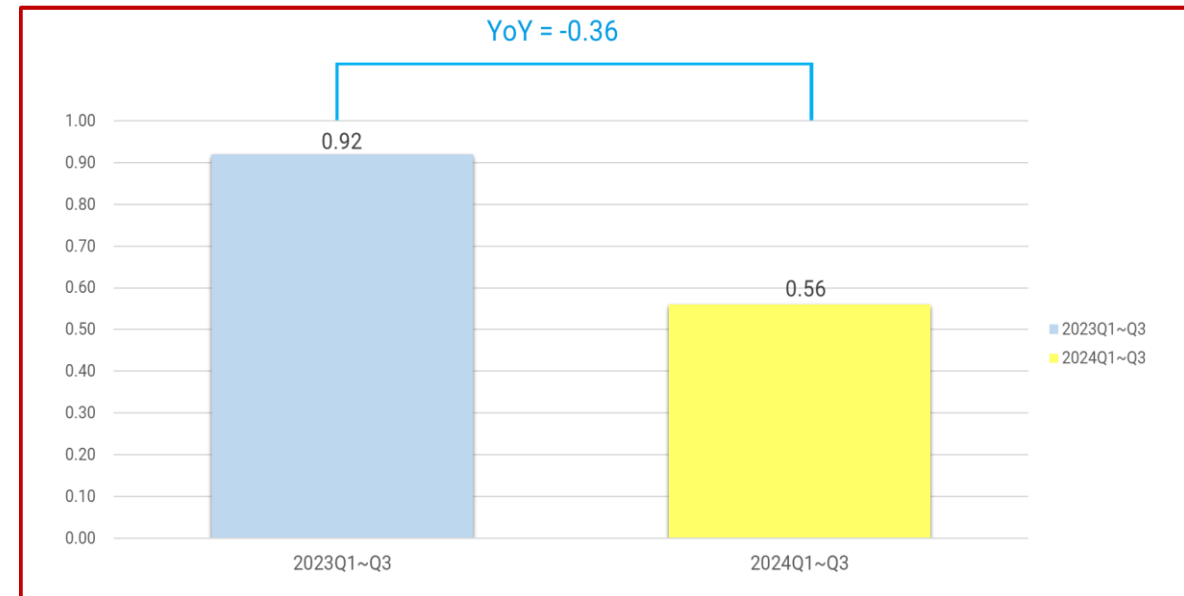
Consolidated EPS

Unit: NT\$ dollar

Q3



YTD



Consolidated Statements of Comprehensive Income (Q3)

NT\$ Millions	3Q 2024		3Q 2023		YoY		2Q 2024		QoQ	
	amt	g %	amt	g %	amt	g %	amt	g %	amt	g %
Net Revenue	4,951	100%	5,861	100%	(910)	-16%	5,684	100%	(733)	-13%
Cost of Goods Sold	(3,985)		(4,675)		690		(4,760)		775	
Gross Profit	966	19.5%	1,187	20.2%	(221)	-19%	925	16.3%	41	4%
Operating Expenses	(920)	-18.6%	(1,082)	-18.5%	162		(1,020)	-17.9%	100	
Operating Income	46	0.9%	105	1.8%	(58)	-56%	(95)	-1.6%	141	149%
Non-Operating Income	(61)		18		(79)		462		(523)	
Income Before Tax	(15)	-0.3%	123	2.1%	(138)	-112%	367	6.5%	(382)	-104%
Net Income (Loss)	(8)	-0.2%	75	1.3%	(83)	-111%	292	5.1%	(300)	-103%
Net income attributable to shareholders of the Company	(28)	-0.6%	83	1.4%	(111)	-134%	263	4.6%	(291)	-111%
EPS (NT\$)	(\$0.05)		\$0.15		(\$0.20)		\$0.49		(\$0.54)	

Consolidated Statements of Comprehensive Income (YTD)

NT\$ Millions	2024 Q1~Q3		2023 Q1~Q3		YTD YoY	
	amt	g %	amt	g %	amt	g %
Net Revenue	15,816	100%	21,476	100%	(5,660)	-26%
Cost of Goods Sold	(12,917)		(17,527)		4,610	
Gross Profit	2,899	18.3%	3,949	18.4%	(1,050)	-27%
Operating Expenses	(2,850)	-18.0%	(3,251)	-15.1%	401	
Operating Income	49	0.3%	698	3.3%	(649)	-93%
Non-Operating Income	407		(10)		417	
Income Before Tax	456	2.9%	688	3.2%	(232)	-34%
Net Income (Loss)	363	2.3%	539	2.5%	(176)	-33%
Net income attributable to shareholders of the Company	301	1.9%	496	2.3%	(195)	-39%
EPS (NT\$)	\$0.56		\$0.92		(\$0.36)	

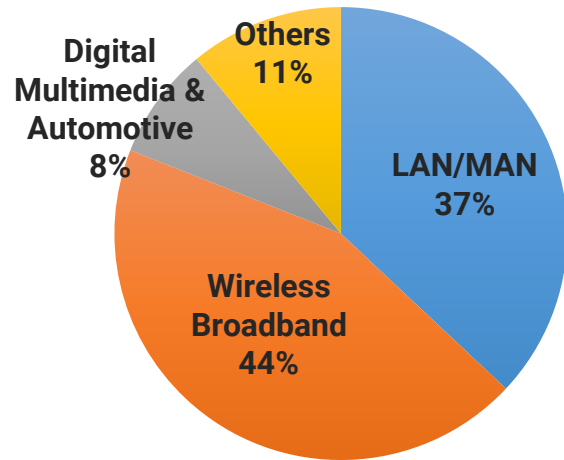
Consolidated Balance Sheets

NT\$ Millions	30-Sep-24		30-Sep-23		YoY	
					amt	g%
Cash and Cash Equivalents	5,237	22%	3,910	16%	1,327	34%
Accounts Receivable	3,576	15%	4,385	18%	(809)	-18%
Inventories	7,233	30%	8,036	33%	(803)	-10%
Other Current Assets ^(note)	795	3%	1,103	4%	(308)	-28%
Non-current Assets	7,103	30%	7,232	29%	(129)	-2%
Total Assets	23,944	100%	24,666	100%	(722)	-3%
Current Liabilities	9,205	38%	10,380	42%	(1,175)	-11%
Non-current Liabilities	1,294	5%	961	4%	333	35%
Total Liabilities	10,499	44%	11,341	46%	(842)	-7%
Common Stock	5,417	23%	5,417	22%	-	-
Equity attributable to shareholders of the parent	9,979	42%	10,140	41%	(161)	-2%
Non-controlling interests	3,466	14%	3,185	13%	281	9%
Total Equity	13,445	56%	13,325	54%	120	1%

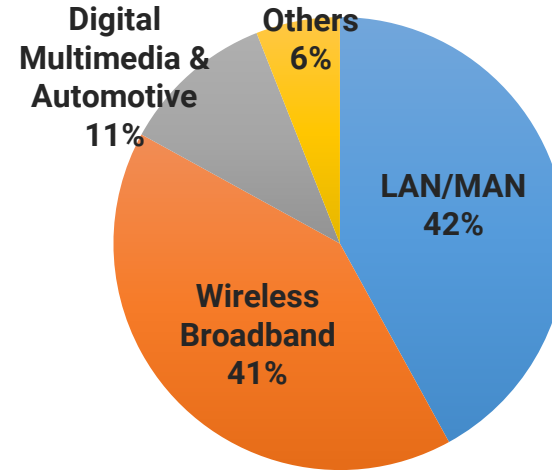
(Note) Other current assets includes deposits with original maturities of more than three months: NT\$0M and NT\$20M as of Sept. 30, 2024 and 2023.

Revenue Breakdown by Product

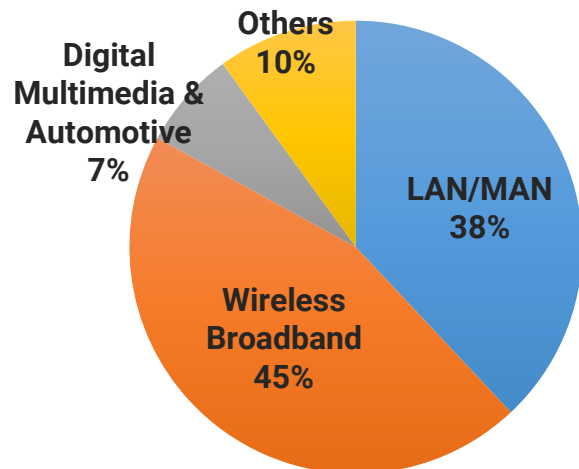
2024 Q3



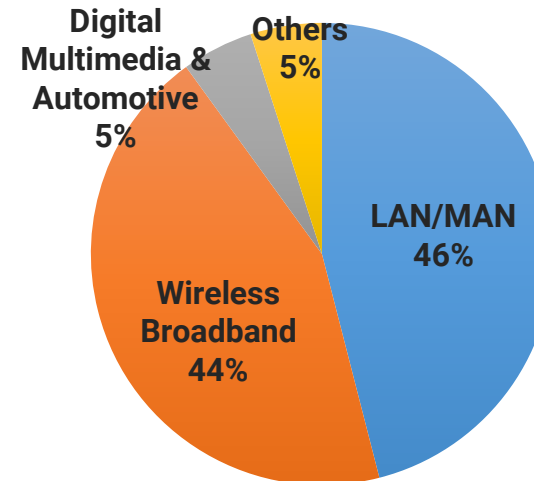
2023 Q3



2024 Q1~Q3



2023 Q1~Q3



Q & A



THANK YOU

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