



法人說明會

2012/ 10/ 31



Safe Harbor Statement

Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's ePaper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2012 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of thesecurities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy,contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

2012 Q3合併損益表 (自結)

(NT\$百萬元)	3Q11		2Q12		3Q12		2012 1Q~3Q	
銷貨淨額	10,929	100.0%	4,478	100.0%	7,595	100.0%	15,909	100.0%
銷貨毛利	3,874	35.4%	20	0.4%	438	5.8%	502	3.2%
營業費用	1,373	12.6%	978	21.8%	1,120	14.8%	3,027	19.0%
研究費用	411	3.8%	389	8.7%	459	6.0%	1,202	7.6%
營業利益	2,501	22.9%	(958)	-21.4%	(682)	-9.0%	(2,525)	-15.9%
營業外收支	16	0.1%	177	4.0%	255	3.4%	518	3.3%
合併稅前淨利	2,517	23.0%	(781)	-17.4%	(427)	-5.6%	(2,007)	-12.6%
所得稅費用	368	3.4%	108	2.4%	(61)	-0.8%	86	0.5%
少數股權	(98)	-0.9%	(71)	-1.6%	(133)	-1.8%	(255)	-1.6%
合併淨利(母公司)	2,247	20.6%	(818)	-18.3%	(234)	-3.1%	(1,838)	-11.6%
EPS(稅後)	2.08		(0.76)		(0.21)		(1.70)	

2012 Q3合併資產負債表 (自結)

合併資產負債表	3Q11	2Q12	3Q12
現金	7,289	6,953	7,019
存貨	7,525	5,439	4,585
固定資產	9,317	8,932	8,813
無形資產	9,294	8,973	8,863
總資產	50,372	41,095	43,176
短期借款	3,474	3,155	5,475
長期借款	8,407	6,322	7,276
總負債	23,243	17,917	20,356
Net Cash	(4,593)	(2,524)	(5,731)
股東權益淨額	27,129	23,179	22,820

2012 第三季營運成果

- Q3單季合併營收75.95億元，較Q2增加70%
- Q3因產品組合改變，單季合併毛利率上升為5.8%
- Q3營業費用率自21.8%下降至14.8%，營業利益率提升為 -9%
- Q3營業外收入增加，主要為權利金收入，轉投資及兌換利益等
- Q3合併稅後淨損2.34億元，較Q2虧損減少71%
- Q3之稅後EPS為 -0.21元

元太及 Hydis 與 AUO 專利交互授權

- 元太科技及其韓國子公司HYDIS Technologies於10月12日分別與友達光電(AUO) 簽訂長達10年之專利交互授權協議
- 雙方可在協議範圍內使用對方之專利技術以生產TFT LCD相關產品，雙方也將展開多項商業合作，其中包括由元太科技供應友達光電所需之LCD模組組裝服務，由友達光電供應TFT基板給元太科技與Hydis，拓展以FFS廣視角技術為基礎的TFT LCD市場
- FFS廣視角技術已陸續授權給少數幾家領先顯示器廠商，應用在平板電腦、手機、與其他電子產品上；未來也將積極與使用FFS廣視角技術以生產新世代電子裝置之廠商接觸，尋求合理互惠之解決方案

Thank You