

2016 Q3 Results Conference 11/15/2016

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Consolidated Income Statement Summary

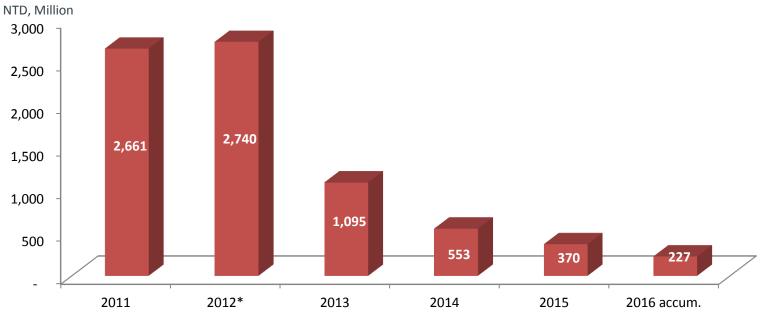
NTD, Million	16Q3	16Q2	QoQ	15Q3	YoY	16 YTD	15 YTD	YoY
Net Sales	4,444	3,585	24.0%	4,321	2.8%	10,532	10,509	0.2%
Gross Profit	1,695	1,403	20.8%	1,509	12.3%	3,836	3,147	21.9%
Operating Expense	1,263	1,231	2.6%	1,155	9.4%	3,728	3,408	9.4%
R&D Expense	479	450	6.4%	442	8.4%	1,360	1,227	10.8%
Operating Profit (Loss)	432	171	152.6%	354	22.0%	108	(261)	
Non-Op Items	178	879	-79.7%	745	-76.1%	1,385	1,876	-26.2%
Pre-Tax Income	610	1,050	-41.9%	1,099	-44.5%	1,494	1,614	-7.4%
Tax Expense (Benefit)	70	199	-64.8%	36	94.4%	340	251	35.5%
Income from Continuing Operations	540	851	-36.5%	1,063	-49.2%	1,154	1,363	-15.3%
Discontinued Operations	(30)	(44)		(254)		(101)	(1,611)	
E Ink Net Income	509	780	-34.7%	798	-36.2%	1,017	(226)	
Minority Interest	1	27	-96.3%	12	-91.7%	37	(21)	
EPS (after-tax)*	0.45	0.68		0.70		0.90	(0.20)	
Continuing Operations	0.48	0.72		0.91		0.98	1.14	

*Based on average outstanding shares



Consolidated CAPEX and Long Term Investment Trend

PP&E and long term investment



Eink

* 2012 included NTD \$ 1.27B acquisition of SiPix

Selected Items from Balance Sheet

NTD, Million	16Q3	16Q2	15Q3
Selected Asset Items			
Cash	7,042	7,390	7,299
Inventory (Net)	1,960	1,932	1,779
Fixed Assets	5,621	5,903	8,060
Intangible Assets	9,166	9,370	9,557
Total Assets	33,436	34,054	35,418
Selected Liability Items			
Short-Term Debt	608	1,860	4,095
Long-Term Debt	167	300	503
Total Liabilities	7,244	7,794	9,295
Capital	11,405	11,405	11,405
Total Equity	26,192	26,260	26,123
Net Debt* to Equity	-23.93%	-19.92%	-10.34%

*Net Debt = (Short Term + Long Term Debts) - Cash



Consolidated Cash Flow Summary

NTD, Million	16Q3	16Q2	15Q3
Cash Flow from Operations	1,840	428	1,399
Cash Flow from Investing	124	(176)	787
Cash Flow from Financing	(2,091)	(634)	(1,436)
Effect of Exchange Rate Change	(222)	(26)	100
Net Increase in Cash	(349)	(408)	850
Cash at Quarter End	7,042	7,390	7,299
Depreciation & Amortization	322	336	436
Capital Expenditure	69	89	86
Free Cash Flow*	1771	339	964

*Free Cash Flow: Cash Flow from Operations – Capital Expenditure



Kobo Aura One with ComfortLight PRO

AL D		The Martian Everyone made it but me.
Natural Light	аито 🌑	Our main communications dish, which relayed signals from the Hab to Hernes, acted like a parachute, getting torn from its foundation and carried with the torrent. Along the way, it crashed through the reception antenna array. Then one of those long thin antennae slammed into me end-first. It tore through my suit like a bullet through butter, and I felt the worst pain of my life as it ripped open my side. I vaguely remember having the wind knocked out of me (pulled out of me, really) and my ears popping painfully as the pressure of my suit escaped. The last thing I remember was seeing Johanssen hopelessly reaching out toward me. I awoke to the oxygen alarm in my suit. A steady, obnoxious beeping that eventually roused me from a deep and profound desire to just die.
2	Section 1	The storm had abated; I was facedown, almost totally buried in sand. As I groggily came to, I wondered why I wasn't more dead.
	1	The antenna had enough force to punch through the suit and my side, but it had been stopped by my pelvis. So there was only one hole in the suit (and a hole in me, of course).
		Chapter 1 - Page 3 of 10



"...the Kobo Aura One is another solid eReader from Kobo."

Features:

- E Ink 7.8" Carta Display
- 300 PPI
- Blue Light Reduction
- IPX8 Water Proof

Bedtime readers rejoice with ComfortLight PRO

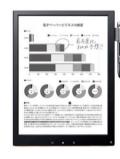
Touch Taiwan 2016

E Ink Showcases the Latest Product Applications and Designs

Smart Tags

Price Signage





eNote









Display Innovation Taiwan Conference 2016



2016跨域產業菁英論壇 Display Innovation Taiwan Conference



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"E Ink Makes **Every Surface** Smart"

Outstanding Industry Contribution at Gold Panel Award

Dr. CC Tsai, E Ink's CTO, granted outstanding industry contribution award at Gold Panel Award 2016



2016 Excellence Product by the Digital Signage Multimedia Alliance in Taiwan





E Ink's 32" ePaper Color Signage Product Award Recipient



World's Largest Full-Color, Flexible "Electronic Paper" Display



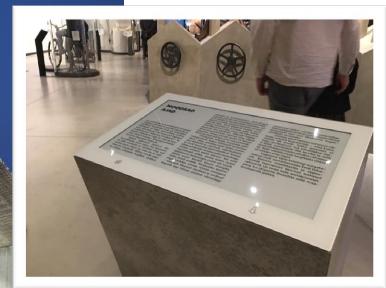
A Technology Milestone in Flexible displays

Announced at the Auto-ID & Communication Expo

In Partnership between TOPPAN Eink

Wayfinding Signage in the Estonia National Museum

Using NFC and a special visitor badge, guests enjoy information in their preferred language







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