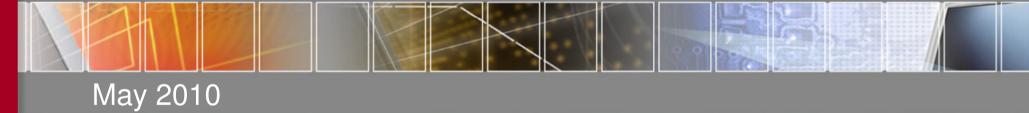


# **Company Presentation**



## **Safe Harbor Notice**



Prime View International's statement of its current expectations are forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forwardlooking statements.

## **Company Overview** *PVI is years ahead of competition in the EPD space*

#### ePaper: a Green Technology

- Re-printable: Save paper, save trees
- Harry Potter global sales exceeded 400M books
  - = 310,000 tons of paper
  - = 6.3 million trees !

#### PVI provides the World's Best Reading Experience

- Market Leader: #1 global market share
- Volume Leader: millions of units shipped
- Technology Leader: most paper-like w/ best technology roadmap

#### With global blue-chip clients

Customer includes most eBook makers

#### Also specialized in small and medium sized display modules

- Flexible Manufacturing
- Niche Products
- FFS Technology

#### \* EPD = Electronic Paper Display

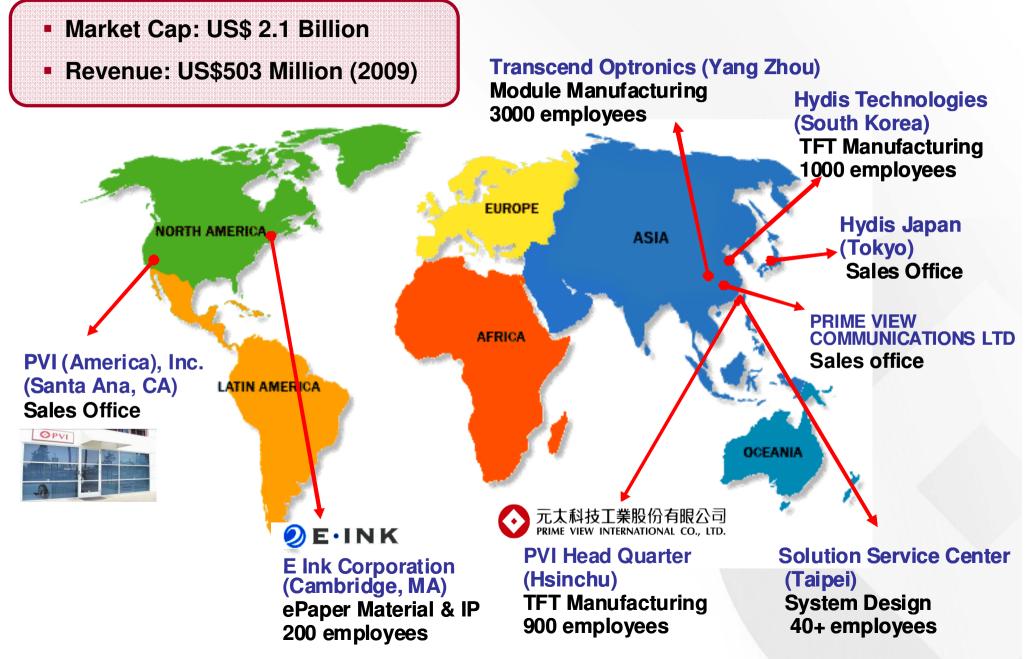


- 1992 Founded by Taiwan's leading paper making and printing group YFY and is the 1st TFT-LCD company in Taiwan
- 2004 Listed on Taiwan OTC
- 2005 Acquired EPD business from Philips
- 2008 Acquired Hydis (Korea) to expand capacity
- 2009 Acquired E Ink Corporation (USA) to integrate the supply chain

Founded in 1997 based on research started at the MIT Media Lab, E Ink Corporation is the leader in electronic paper display materials and intellectual property. E Ink has a strong patent portfolio and has commercialized many different forms of "Electronic Paper" solutions over the past ten years.

## Worldwide Locations Further integration to lower cost and support growth



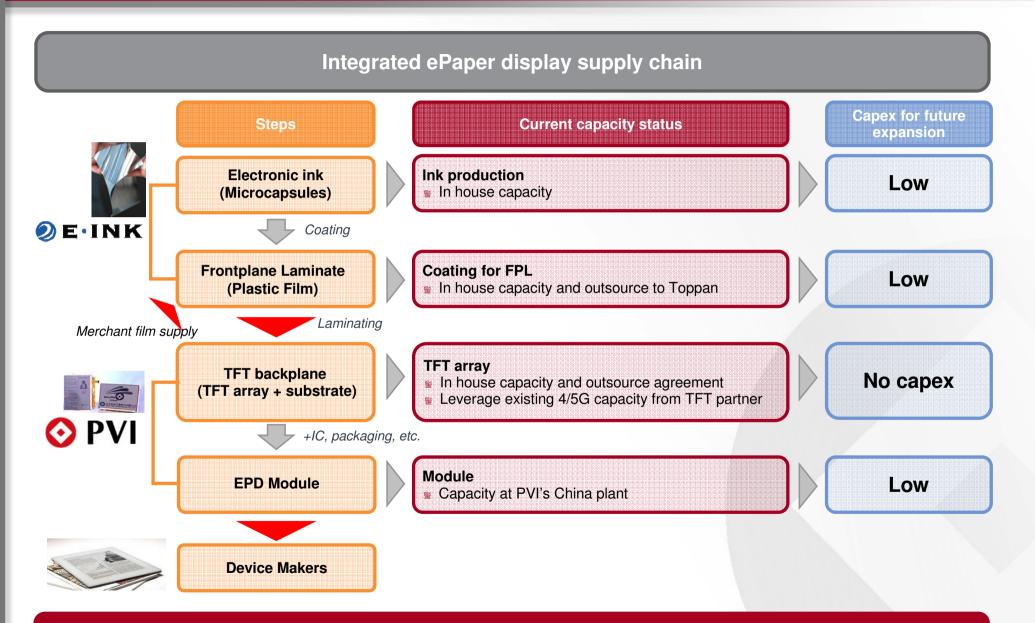


Readability	<ul> <li>Innovative digital reading experience – Paper-like</li> <li>No eye strain</li> <li>Read fast from any angle</li> <li>Sunlight readable – no shade required</li> </ul>
Portability	<ul> <li>Thin – so eBooks can be smaller than regular books</li> <li>Lightweight – like newspaper, unlike laptop</li> <li>Compact – a library in your pocket!</li> </ul>
Power Saving	<ul> <li>No backlight – uses natural light, like paper</li> <li>Bi-stable – leave power cord at home!</li> <li>Ultra long battery life</li> </ul>
	(about 40 books)

PVI aims to provide the world's best reading experience

## Streamlined EPD supply chain Expedite capacity expansion to meet market demand



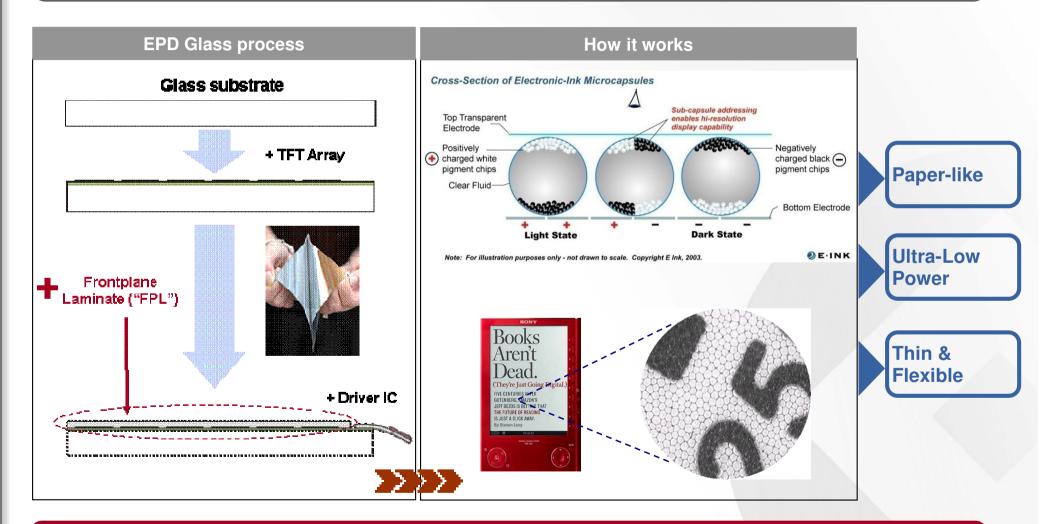


Streamlined EPD supply chain allows growth on limited capex

## E Ink technology overview Reflective technology w/ high whiteness and contrast ratio



Technology based on moving black and white particles in tiny clear microcapsules using electric charges



E lnk is a leading company in electrophoretic technology

## Leading market position with proven track record With blue-chip customers and product leadership

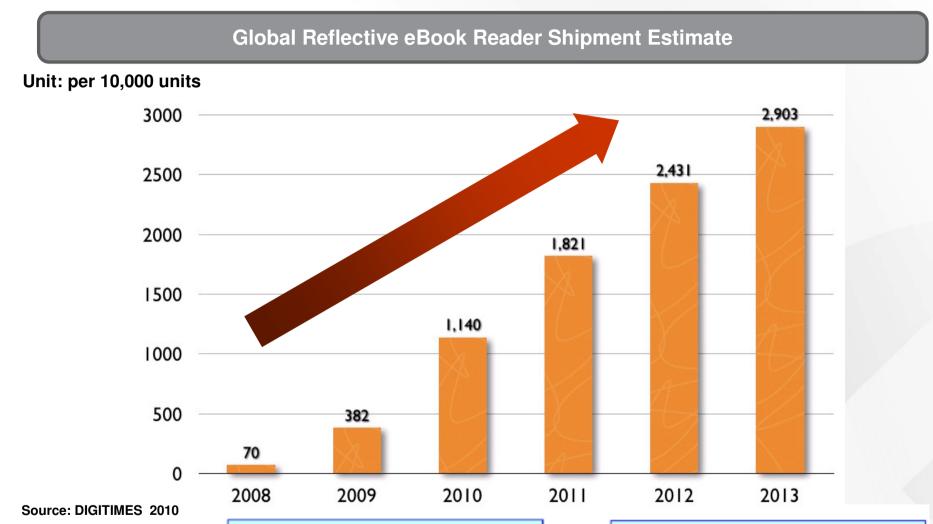


Solid relationship with the heavyweights in the e-reader industry



## The market opportunity is huge for ePaper Significant EPD growth and sales increase







"...in 10 years ...there will be no newspapers, no magazines that are delivered in paper form. Everything gets delivered in an electronic form."

- Steve Ballmer, Microsoft CEO

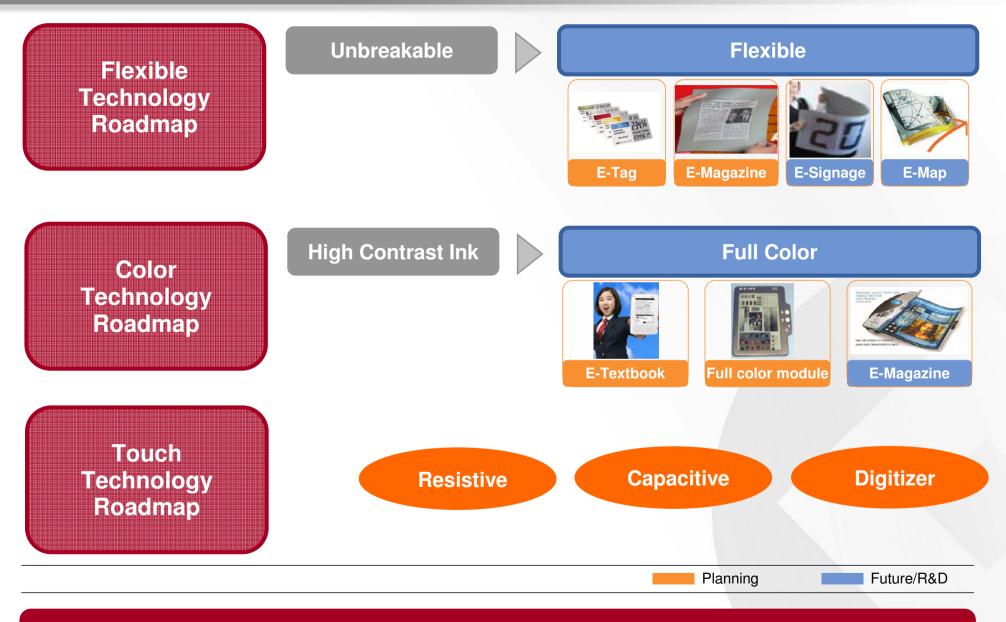


"Our students still learn from instructional materials in formats made possible by Gutenberg's printing press. It's nonsensical — and expensive"

Gov. Schwarzenegger
 California digital textbook initiative

#### Technology roadmap New products rolling out





Future technology roadmap based on two pillars of innovation: flexible and color

## Further EPD applications Application alternatives beyond publishing



#### The versatile properties of EPDs allow information to be printed on almost any surface



- Architectural (Smart Glass)
- Defense / Security
- Rewriteable Films / Printing
- Out-Licensing

#### Smart Surface







- Changeable Keypads
- In-Store Signage
- Outdoor Signage
- Indicators
- Smart Labels
- Mobile Device Accessories



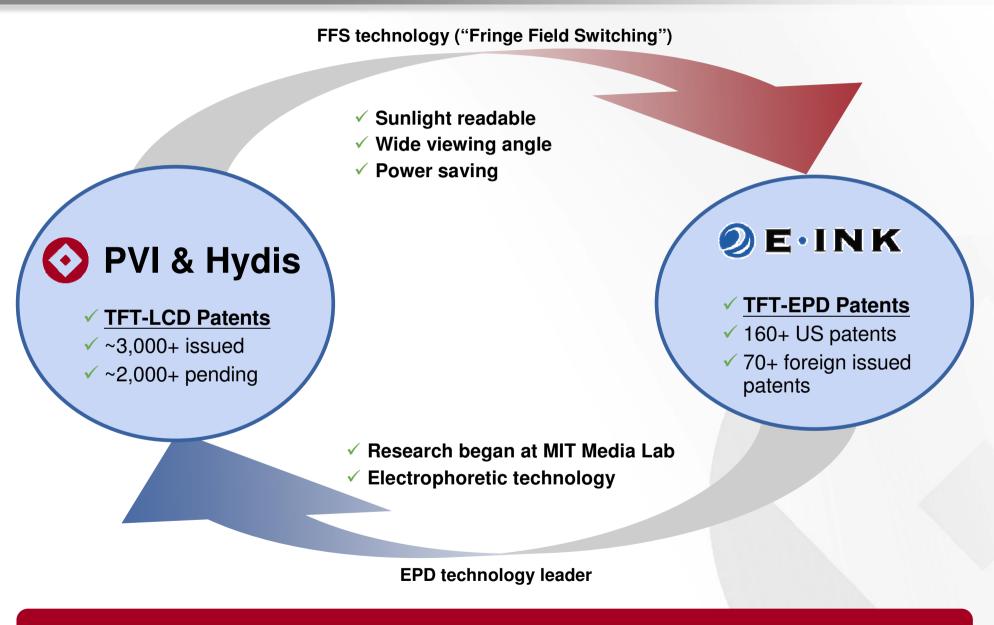
#### Others

- Mobile Phones
- Mobile Internet Devices
- Handheld Data Collection
- GPS
- Secondary Displays
- Tablet PCs
- eNotepads

EPD can be applied to various applications in addition to publishing

### Strong R&D capabilities Rich R&D pipeline and patent portfolio





We have a rich patent portfolio to support and protect our leadership position

## Compelling Growth Strategy The concept of Eco-System

- Realize Group Synergy
- Develop high growth markets
  - China Market
  - Education Market
- Provide eBook Total Solution
- Adjust product portfolio to maximize profitability
  - E-Paper products (EPD)
  - Niche TFT-LCD(FFS, Niche Market)
- Maintain technology leadership through investment in R&D
- Develop new products/applications for E-paper Displays
- Strengthen relationships with Eco-System partners
  - Texas Instrument, MARVELL, Freescale, Wacom, Epson, CMO, etc.
- Leverage competiveness of Strategic Alliance partners



(NT\$Million)	2008		2009		1Q09		2Q09		3Q09		4Q09	
Net Sales	12,161	100.0%	16,069	100.0%	2,571	100.0%	4,200	100.0%	4,341	100.0%	4,957	100.0%
Gross Profit	761	6.3%	520	3.2%	(410)	-15.9%	(180)	-4.3%	442	10.2%	668	13.5%
Operating Expenses	1,739	14.3%	1,935	12.0%	457	17.8%	470	11.2%	473	10.9%	535	10.8%
Operating Profit (Loss)	(978)	-8.0%	(1,415)	-8.8%	(867)	-33.7%	(651)	-15.5%	(30)	-0.7%	133	2.7%
Non-op items	(213)	-1.8%	(232)	-1.4%	(92)	-3.6%	(339)	-8.1%	5	0.1%	194	3.9%
Pre-tax Income(Loss)	(1,191)	-9.8%	(1,647)	-10.3%	(959)	-37.3%	(990)	-23.6%	(25)	-0.6%	327	6.6%
Income Tax	40	0.3%	80	0.5%	(8)	-0.3%	(36)	-0.8%	58	1.3%	66	1.3%
Minority Interest	(342)	-2.8%	(599)	-3.7%	(175)	-6.8%	(280)	-6.7%	(140)	-3.2%	(4)	-0.1%
Net Income (Loss)	(889)	-7.3%	(1,128)	-7.0%	(775)	-30.1%	(675)	-16.1%	57	1.3%	265	5.4%
EPS	(1.31)		(1.40)		(1.03)		(0.90)		0.13		0.40	
	-											

## **PVI Financials (consolidated): 1Q10 Unaudited**



(NT\$Million)	1Q09		4Q	09	1Q10		
Net Sales	2,571 10	00.0%	4,957	100.0%	5,012	100.0%	
Gross Profit	(410) -	15.9%	668	13.5%	1,488	29.7%	
Operating Expenses	457	17.8%	535	10.8%	843	16.8%	
<b>Operating Profit (Loss)</b>	(867) -3	33.7%	133	2.7%	644	12.9%	
Non-op items	(92)	-3.6%	194	3.9%	310	6.2%	
Pre-tax Income(Loss)	(959) -:	37.3%	327	6.6%	954	19.0%	
Income Tax	(8)	-0.3%	66	1.3%	251	5.0%	
Minority Interest	(175)	-6.8%	(4)	-0.1%	(1)	0.0%	
Net Income (Loss)	(775) -:	30.1%	265	5.4%	704	14.0%	
EPS	(1.03)		0.40		0.70		





# In the Right Industry With the Right Technology At the Right Time



# **THANK YOU !**