



法人說明會

2012/ 08/ 07



Safe Harbor Statement

Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's ePaper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2011 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of thesecurities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy,contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

2012 Q2合併財務報表 (自結)

(NT\$百萬元)	2Q11		1Q12		2Q12	
銷貨淨額	6,926	100.0%	3,836	100.0%	4,478	100.0%
銷貨毛利	2,251	32.5%	44	1.1%	27	0.6%
營業費用	1,125	16.2%	929	24.2%	985	22.0%
研究費用	379	5.5%	354	9.2%	389	8.7%
營業利益	1,126	16.3%	(885)	-23.1%	(958)	-21.4%
營業外收支	121	1.7%	86	2.2%	177	4.0%
稅前淨利	1,247	18.0%	(799)	-20.8%	(781)	-17.4%
所得稅費用	(8)	-0.1%	39	1.0%	108	2.4%
少數股權	(70)	-1.0%	(51)	-1.3%	(71)	-1.6%
合併淨利(母公司)	1,325	19.1%	(787)	-20.5%	(818)	-18.3%
EPS(稅後)	1.22		(0.73)		(0.76)	

2012 第二季營運成果

- Q2單季合併營收44.8億元，較Q1增加17%
- Q2因產能利用率及產品組合影響，單季合併毛利率為0.6%
- Q2營業費用與上季相近，營業利益率小幅回升為 -21.4%
- Q2稅前淨損7.8億元，較Q1虧損減少2%
- Q2之稅後EPS為 -0.76 元

電子紙的其他應用： E Ink on Every Smart Surface

商品化應用



- 電池/儲存容量
- 手錶
- 無線裝置
- 可移動式廣告看板
- 智慧金融/信用卡
- 智慧貨架標籤
- 居家/會議設備顯示

未來應用（概念性產品）



- 家居
- 出外
- 戶外運動/休閒
- 室內/室外招牌

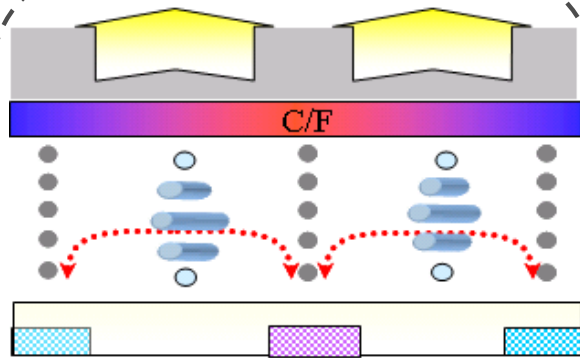
E Ink + SiPix: 穩居電子紙領先地位

- 元太科技於8月3日董事會決議決議，將以總金額不超過新台幣15億元的現金，向達意科技 (SiPix Technology, Inc., “STI”)的股東購買其持股
- 元太已與三位主要股東達成股份買賣協議(持股比合計約82.7%)，目標為取得STI公司100%股權
- 相關股票的正式交割作業，預計於取得政府相關許可後在今年第4季完成
- 達意(STI)的美國子公司SiPix Imaging, Inc.最早成立於1999，主要產品為以”微杯”(Microcup®)技術為基礎之電子紙顯示器，全球並擁有超過200+項專利
- 納入SiPix的技術、專利、人才、及產品後，元太在電子紙領域的佈局會更寬廣完整
- 未來元太除了在產品和技術上將提供客戶更多元的選擇，及更多樣化的客製化服務之外，公司也有機會在營運表現上有進一步的開展

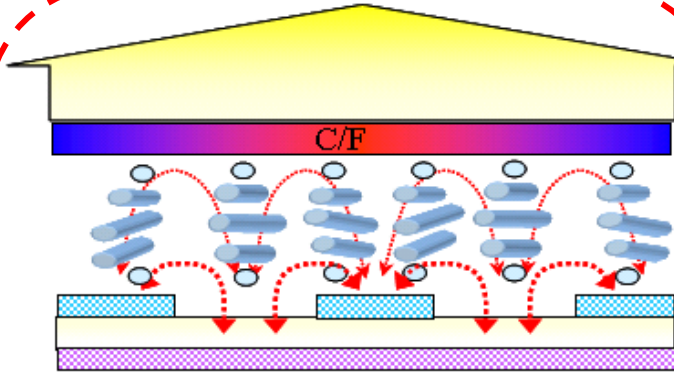
元太及 Hydis 與 Sharp 專利交互授權

- 元太科技及其韓國子公司HYDIS Technologies於7月12日分別與日本SHARP Corporation簽訂長達10年之專利交互授權協議
- 雙方可在協議範圍內使用對方之專利技術以生產TFT與LCD相關產品, 並於使用對方特定專利技術時支付專利授權權利金
- 協議有效期間內雙方將維持專利和平(Patent Peace)
- HYDIS Technologies對FFS技術及其知識產權能受世界大廠認同深感欣慰, 並考慮將此技術選擇性授權, 擴大其應用範圍

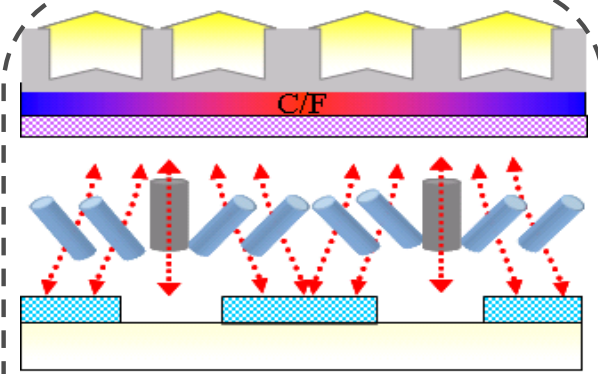
FFS: 手持裝置之面板首選技術



IPS



FFS



VA



- 無色偏 (color shift)
- 高亮度
- 高對比度
- 低耗電
- 低驅動電壓

Thank You