



法人說明會

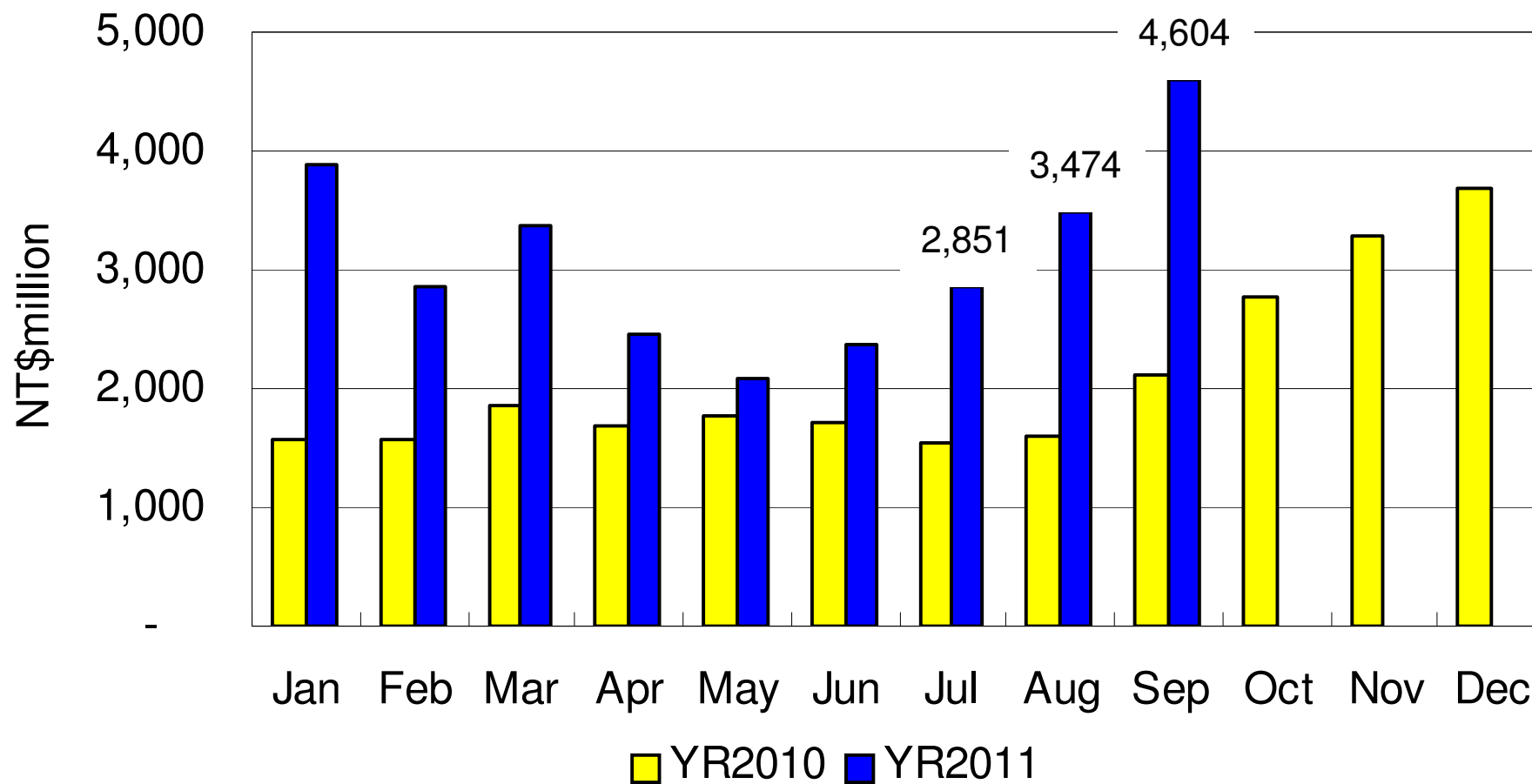
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Safe Harbor Statement

Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's ePaper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2011 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of thesecurities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy,contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

營收成長趨勢



2011 Q3合併財務報表 (自結)

(NT\$百萬元)	1Q11		2Q11		3Q11		YTD	
銷貨淨額	10,086	100.0%	6,926	100.0%	10,929	100.0%	27,941	100.0%
銷貨毛利	2,913	28.9%	2,251	32.5%	3,869	35.4%	9,033	32.3%
營業費用	1,058	10.5%	1,124	16.2%	1,368	12.5%	3,550	12.7%
研究費用	398	3.9%	379	5.5%	419	3.8%	1,196	4.3%
營業利益	1,855	18.4%	1,126	16.3%	2,501	22.9%	5,483	19.6%
營業外收支	12	0.1%	121	1.7%	16	0.1%	149	0.5%
稅前淨利	1,867	18.5%	1,247	18.0%	2,517	23.0%	5,631	20.2%
所得稅費用	200	2.0%	(8)	-0.1%	368	3.4%	559	2.0%
合併總淨利	1,668	16.5%	1,255	18.1%	2,149	19.7%	5,072	18.2%
母公司股東	1,677	16.6%	1,325	19.1%	2,247	20.6%	5,249	18.8%
EPS(稅後)	1.56		1.22		2.08		4.86	

2011 第三季營運成果

- Q3單季合併營收109.3億元, 較Q2成長58%, 並較去年同期成長107%; 2011年前三季累計合併營收279.4億元, 較去年同期成長81%
- Q3起為EPD銷售旺季, 出貨高度成長, 與預期相符; 而FFS面板銷售因終端產品出貨較晚, 本季佔營收比重較低.
- Q3毛利率為35.4%較Q2上升, 是因產品組合中EPD所佔比率上升, 以及成本降減的成效; 2011年前三季毛利率為32.3%, 略優於預期.
- Q3營業利益率為22.9%, 2011年前三季營業利益率為19.6%, 均較去年同期顯著成長
- Q3之EPS為2.08元, 約為去年同期的3.2倍; 2011年前三季累計EPS為4.86元, 為去年同期的2.4倍
- 彩色電子紙顯示面板Triton獲得美國華爾街日報2011年創新科技獎 (Wall Street Journal 2011 Technology Innovation Award)

Thank You