



法人說明會

2014/ 05/ 21

Safe Harbor Statement

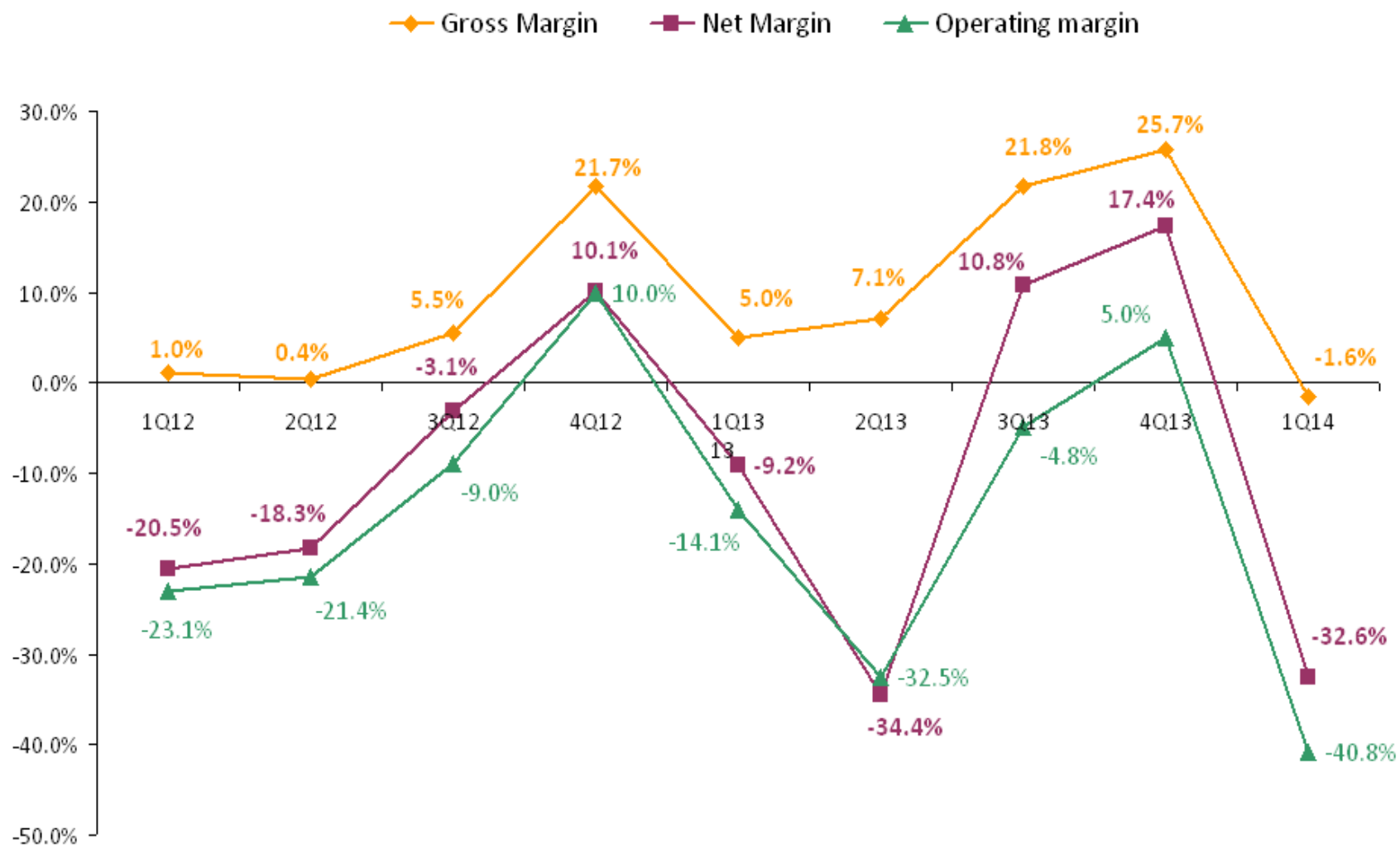
Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's e Paper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2014 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of the securities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy, contractions or growth rates and cyclicalities of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

2014 Q1合併損益表

(NT\$百萬元)	1Q14		4Q13		QoQ	1Q13		YoY
銷貨淨額	2,962	100.0%	5,866	100.0%	-49.5%	5,378	100.0%	-44.9%
銷貨毛利	(47)	-1.6%	1,510	25.7%	--	268	5.0%	--
營業費用	1,162	39.2%	1,217	20.8%	-4.5%	1,028	19.1%	13.0%
營業利益	(1,209)	-40.8%	292	5.0%	--	(760)	-14.1%	59.1%
營業外收支	326	11.0%	820	14.0%	-60.2%	226	4.2%	44.3%
稅前利益	(883)	-29.8%	1,112	19.0%	--	(534)	-9.9%	65.4%
所得稅費用	97	3.3%	61	1.0%	58.4%	50	0.9%	91.4%
少數股權	(15)	-0.5%	32	0.5%	--	(92)	-1.7%	-83.5%
合併淨利 (母公司)	(965)	-32.6%	1,019	17.4%	--	(493)	-9.2%	95.8%
每股盈餘 (稅後) *	(0.85)		0.93			(0.46)		

*使用平均流通在外股數

毛利率,營業利益率,淨利率趨勢



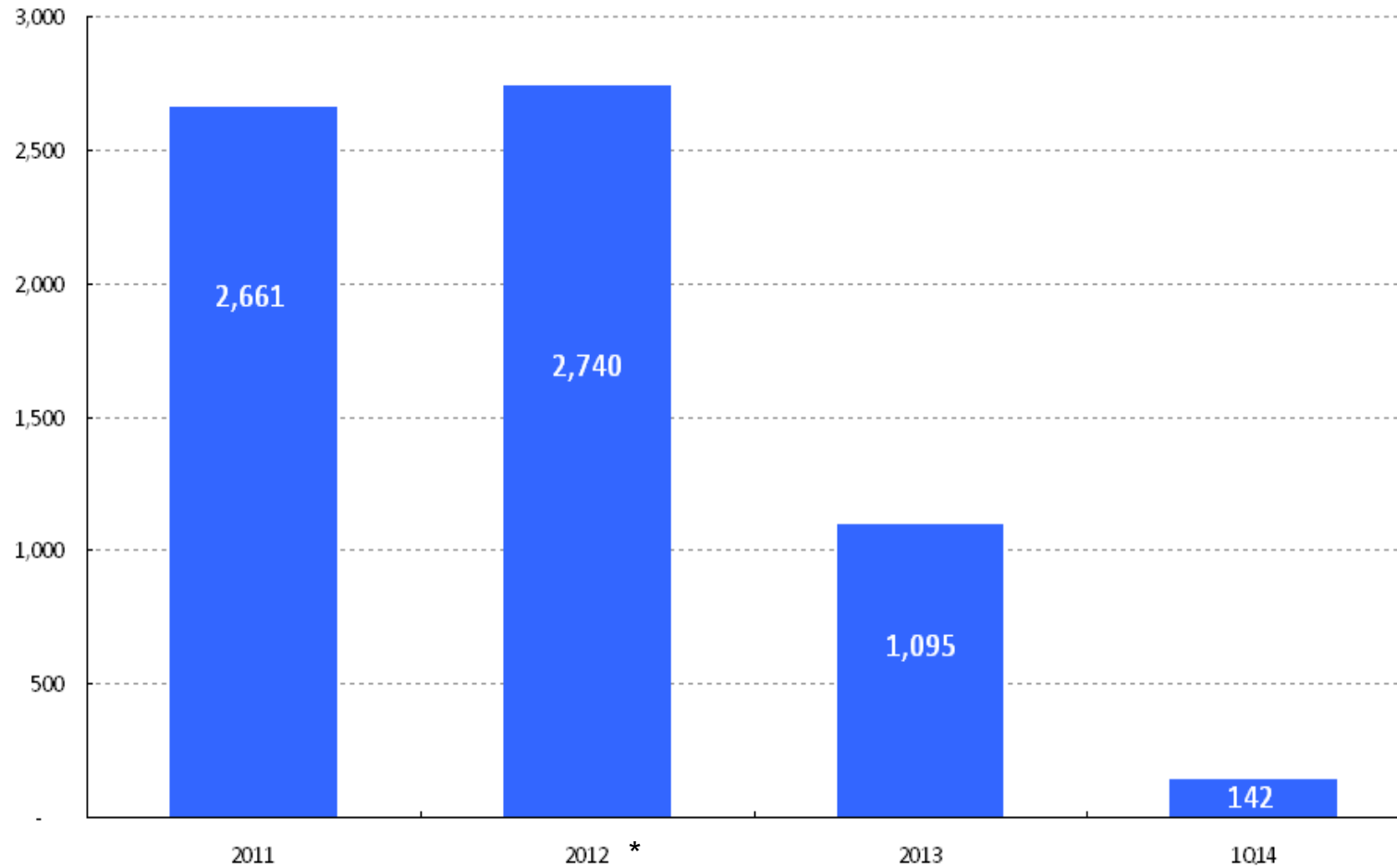
2014 Q1 合併 現金流量

(NT\$百萬元)	1Q14	4Q13	1Q13
營業活動現金流量	1,187	1,430	2,996
投資活動現金流量*	(1,103)	(126)	(449)
財務活動現金流量	471	(1,817)	(2,138)
匯率影響數	243	58	279
現金淨增加	799	(455)	687
期末現金	5,463	4,664	7,577
折舊與攤銷	514	512	521
資本支出	142	193	466
自由現金流量**	1,045	1,237	2,530

*1Q14 包括準貨幣台幣9.22億元

**自由現金流量: 營業活動現金流量-資本支出

合併資本支出與長期投資



* 包括台幣12.7億元購買達意科技

2014 Q1 資產負債摘要

(NT\$百萬元)	1Q14	4Q13	1Q13
資產項目			
現金	5,463	4,664	7,577
存貨 (淨額)	2,973	3,198	3,044
固定資產	9,612	9,835	10,252
無形資產	9,758	9,798	10,160
總資產	38,737	40,085	41,535
負債項目			
短期借款	4,052	3,313	5,177
長期借款	5,376	4,878	6,104
總負債	13,831	14,533	17,667
股本	11,410	11,410	10,810
股東權益	24,906	25,552	23,868
淨借款/股東權益	15.9%	13.8%	15.5%

*淨借款 = (短期借款 + 長期借款) - 現金

電子書閱讀器：新產品

tolino  vision



8mm Thick & 178 grams

Featuring an E Ink Display

E Ink Carta, 6" 1024x758

PocketBook ULTRA

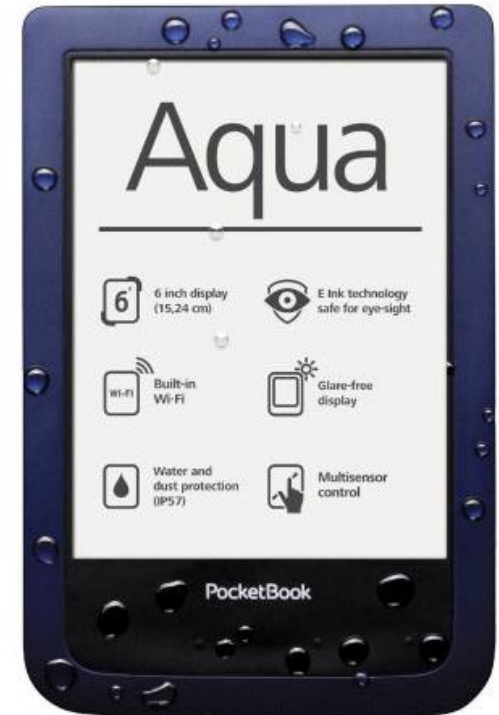


Camera + OCR

Featuring an E Ink Display

E Ink Carta, 6"

PocketBook Aqua



Waterproof (IP57)

Featuring an E Ink Display

E Ink Pearl, 6" 800x600

電子紙的其他應用

eContent 咖啡杯



Harvests energy from hot beverage to wirelessly drive E Ink 2.7" display

可摺疊手機概念



Innovative 3-panel form factor offers unique features in mobile usability

電子紙的其他應用



The Screen That Doesn't Scream

Posted Apr 26, 2014 by [Natasha Lomas \(@riptari\)](#)

Tweet 225 Share 0



In a noisy room, trying to shout louder to make yourself heard just escalates the problem of being overwhelmed with sound.



Introducing **aclock**.

It's very simply the best bedside alarm clock you can buy:

- Use App to Set Time, Calendar Events, Multiple Alarms, Variable Snooze**
Phone not required after setup - no distractions when sleeping!
- E-ink Display, high visibility like Kindle**
Tap to illuminate at night - adjustable low brightness backlight
- No buttons! - Double tap to snooze, Shake to turn off alarm**
- Use App to select clock face display style - customise the look
- Interchangeable Clock Faces - 4 included, choose from 3 different packs.**
- Bluetooth low energy for background sync up to 60 feet away
- Setup Unlimited Alarms**
1 year battery life
- Free companion App for iOS and Android**



展覽會資訊



Display Week: June 1-6, 2014

Exhibition: June 3-5, 2014



Q&A

Thank You