



# 法人說明會

2014/ 08/ 20

# Safe Harbor Statement

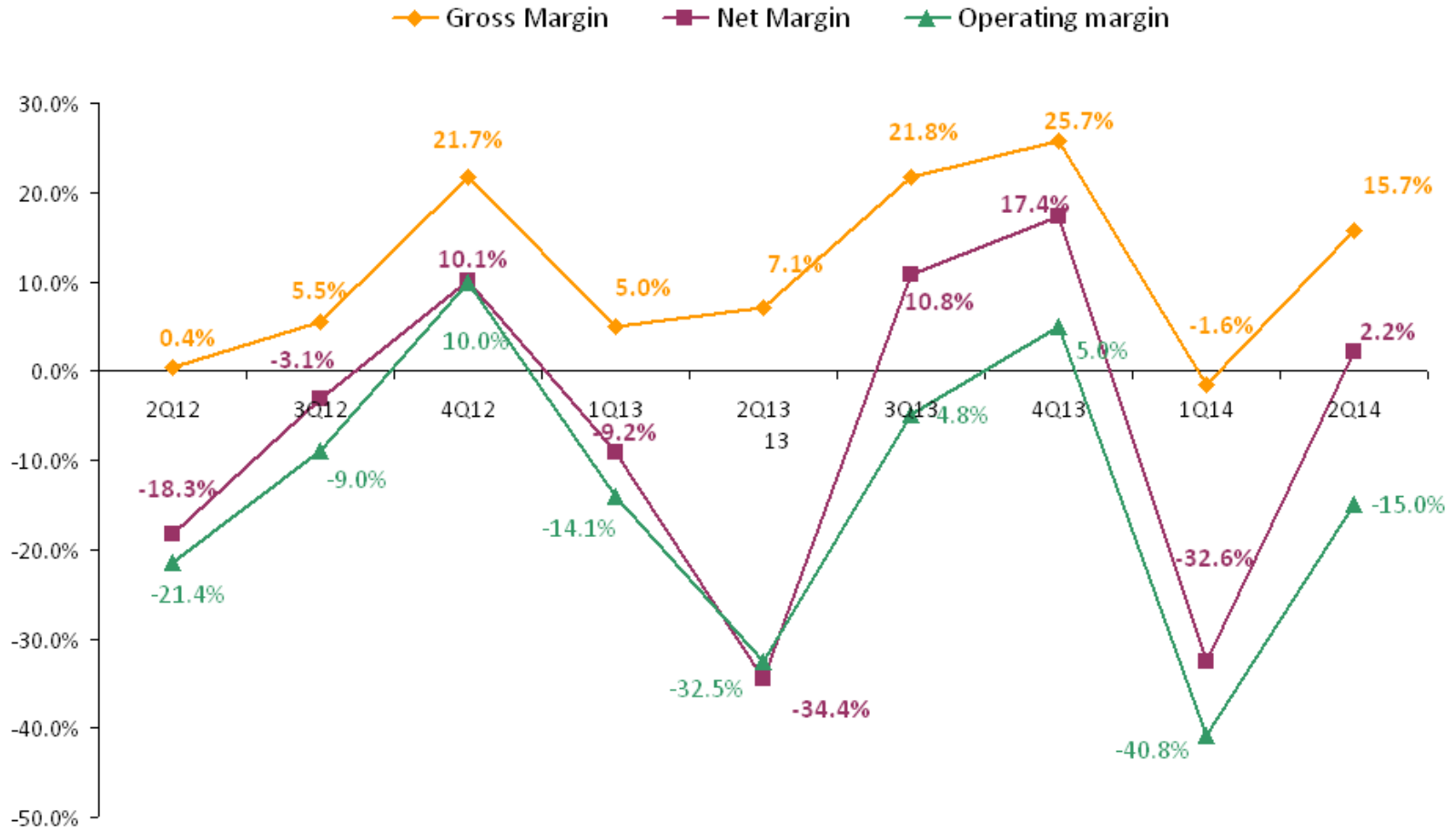
Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's e Paper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2014 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of the securities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy, contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

# 2014 Q2合併損益表

(NT\$百萬元)	2Q14		1Q14		QoQ	2Q13		YoY
銷貨淨額	3,823	100.0%	2,962	100.0%	29%	2,928	100.0%	31%
銷貨毛利	602	15.7%	-47	-1.6%	--	209	7.1%	187%
營業費用	1,175	30.7%	1,162	39.2%	1%	1,162	39.7%	1%
營業利益	(573)	-15.0%	(1,209)	-40.8%	-53%	(953)	-32.5%	-40%
營業外收支	827	21.6%	326	11.0%	154%	(68)	-2.3%	--
稅前利益	254	6.6%	(883)	-29.8%	--	(1,021)	-34.9%	--
所得稅費用	161	4.2%	97	3.3%	66%	126	4.3%	28%
少數股權	8	0.2%	(15)	-0.5%	--	(139)	-4.7%	--
合併淨利 (母公司)	85	2.2%	(965)	-32.6%	--	(1,008)	-34.4%	--
每股盈餘(稅後)*	0.07		(0.85)			(0.93)		

\*使用平均流通在外股數

# 毛利率, 營業利益率, 淨利率趨勢



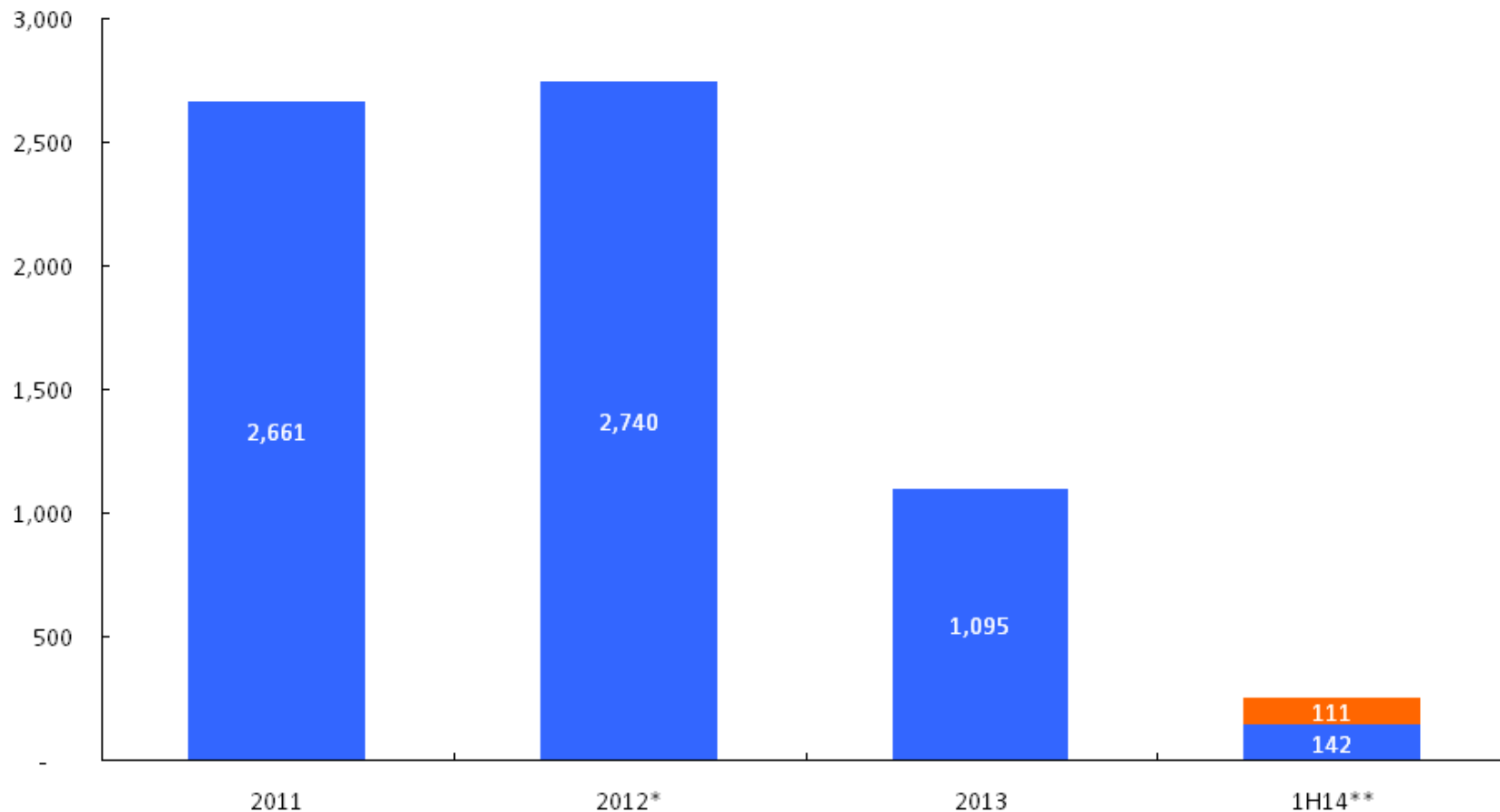
# 2014 Q2 合併現金流量

(NT\$百萬元)	2Q14	1Q14	2Q13
營業活動現金流量	308	1,187	(1,527)
投資活動現金流量	538	(1,103)	(114)
財務活動現金流量	327	471	(820)
匯率影響數	(231)	243	(63)
現金淨增加	942	799	(2,524)
期末現金	6,405	5,463	5,053

(NT\$百萬元)	2Q14	1Q14	2Q13
折舊與攤銷	482	514	520
資本支出	111	142	183
自由現金流量*	197	1,045	(1,710)

\*自由現金流量：營業活動現金流量-資本支出

# 合併資本支出與長期投資



\* 2012 包括台幣12.7億元購買達意科技

\*\*1Q14-NTD\$142M · 2Q14-NTD\$111M

# 2014 Q2 資產負債摘要

(NT\$百萬元)	2Q14	1Q14	2Q13
資產項目			
現金	6,405	5,463	5,053
存貨 (淨額)	3,049	2,973	3,013
固定資產	9,312	9,612	10,102
無形資產	9,592	9,798	9,998
總資產	39,147	38,737	37,888
負債項目			
短期借款	5,427	4,052	5,460
長期借款	4,031	5,376	4,900
總負債	14,541	13,831	15,133
股本	11,405	11,410	10,810
股東權益	24,607	24,906	22,755
淨借款*/股東權益	12.4%	15.9%	23.3%

\*淨借款 = (短期借款+長期借款)-現金

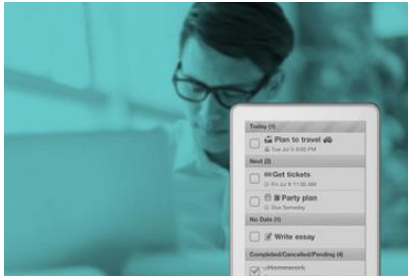
# E Ink 智慧型手機應用

Kickstarter Smartphone Cover featuring an E Ink Display  
*Raises Over \$150,000 in 24Hr*

InkCase Plus from  OAXIS



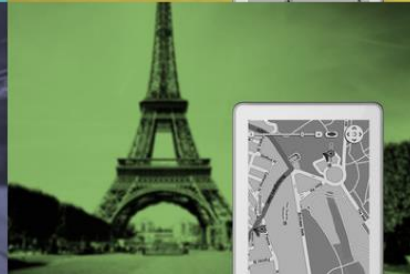
Task Lists



Tickets



Real-Time Marketing



Maps

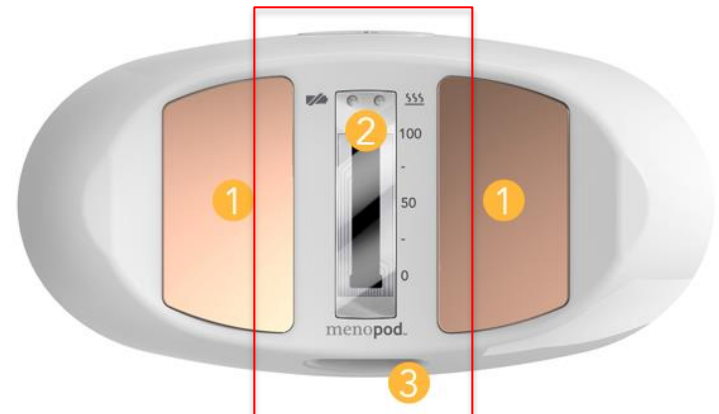





# 榮獲“紅點設計大獎” – 醫學與生命科學項目



The Menopod™ is a patented electronic cooling device that provides instant relief for hot flashes.



①  Temp  
Cools copper to 5 °C or 41 °F

②  eInk  
eInk battery level display

③  USB  
Convenient USB charging port

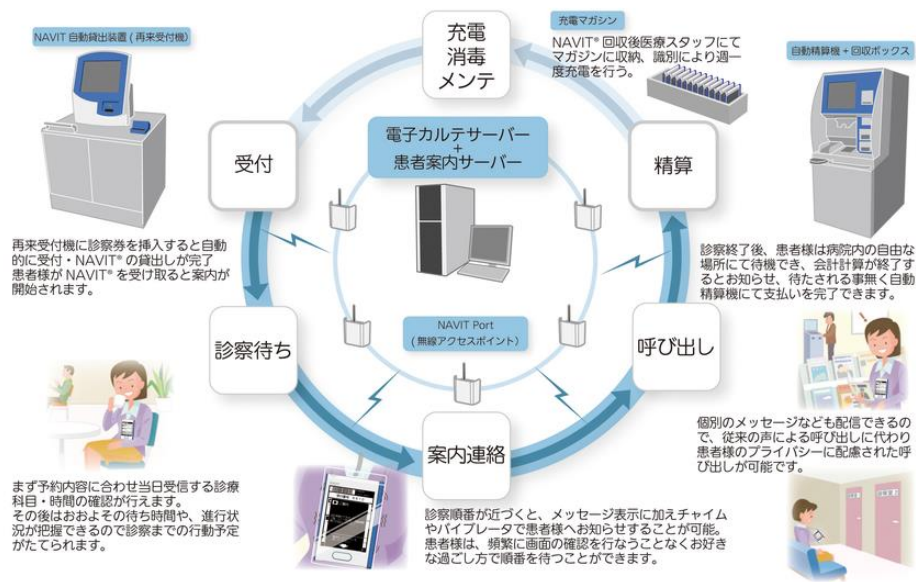
# Fujitsu's 門診任務管理器

Fujitsu and Aichi Medical University Hospital have partnered to create the Navit feature E Ink display technology



Fujitsu's medical outpatient guidance system is lightweight and easy to see for patients requiring follow-up care

患者案内システム NAVIT<sup>®</sup> 運用の流れ / システム概要



# GDS/E Ink合作夥伴提供電子紙顯示器應用

GDS to offer High Contrast ePaper Information Displays



The entire display solution is ultra-lightweight and only 16.5mm thick



*“... We believe this product can replace existing LCD and LED displays for many applications in the digital signage market as well as open up new markets that are looking for green display technology,”*

Andrea Ongaro, CTO at GDS

# Q&A

# Thank You