



# 法人說明會

2013/ 08/ 15



# Safe Harbor Statement

Statements in this presentation that are not strictly historical, including the statements regarding the market, economy, the Company's ePaper, LCD and other business, the Company's future product launches, the Company's positioning and expectations for 2013 and future periods, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the meaning of thesecurities laws in Taiwan. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things, the uncertainty in the economy, contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, our ability to successfully identify, consummate and integrate appropriate acquisitions, contingent liabilities relating to acquisitions, risks relating to potential impairment of goodwill and other long-lived assets, currency exchange rates, our compliance with applicable laws and regulations and changes in applicable laws and regulations, tax audits and changes in our tax rate and income tax liabilities, litigation and other contingent liabilities including intellectual property and environmental matters, risks relating to product defects and recalls, the impact of our debt obligations on our operations, raw material costs, our ability to adjust purchases and manufacturing capacity to reflect market conditions, legislative reforms and other changes in industry, labor matters, our relationships with and the performance of our customers and partners, risks relating to man-made and natural disasters, our ability to achieve projected cost reductions and growth, and international economic, political, legal and business factors. These forward-looking statements speak only as of the date of this presentation and the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

# 2013 Q2合併損益表

(NT\$百萬元)	2Q13		1Q13		QoQ	2Q12		YoY
銷貨淨額	2,928	100.0%	5,378	100.0%	-46%	4,478	100.0%	-35%
銷貨毛利	209	7.1%	268	5.0%	-22%	19	0.4%	1002%
營業費用	1,162	39.7%	1,028	19.1%	13%	977	21.8%	19%
研究費用	398	13.6%	344	6.4%	16%	389	8.7%	2%
營業利益	(953)	-32.5%	(760)	-14.1%	-25%	(958)	-21.4%	1%
營業外收支	(68)	-2.3%	226	-123.1%	-130%	177	4.0%	-199.9%
合併稅前淨利	(1,021)	-34.9%	(534)	-9.9%	-91%	(781)	-17.4%	-31%
所得稅費用	126	4.3%	50	0.9%	150%	108	2.4%	17%
少數股權	(139)	-4.7%	(92)	-1.7%	-51%	(71)	-1.6%	-96%
合併淨利(母公司)	(1,008)	-34.4%	(492)	-1.7%	-105%	(818)	-18.3%	-23%
EPS(稅後)*	(0.93)		(0.46)			(0.76)		

\*使用平均流通在外股數

# 2013 Q2 合併資產負債表

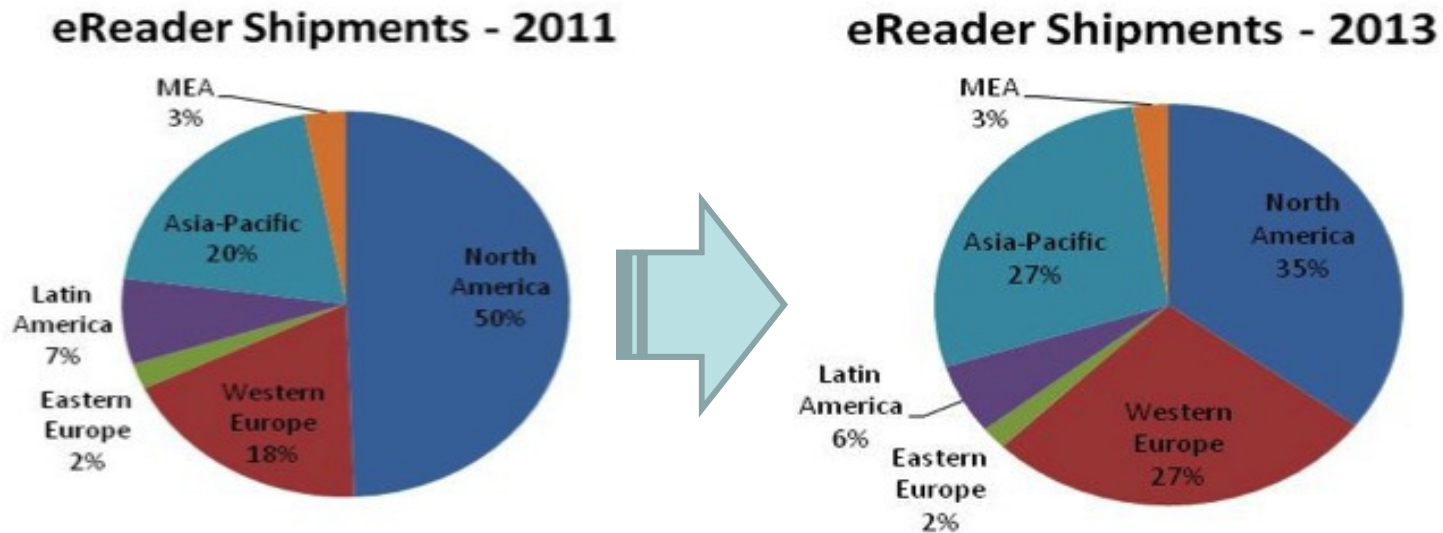
(NT\$百萬元)	2Q13	1Q13
現金	5,053	7,577
存貨(淨額)	3,013	3,044
固定資產	10,102	10,252
無形資產	9,998	10,160
<b>總資產</b>	<b>37,888</b>	<b>41,535</b>
短期借款	5,460	5,157
長期借款	4,900	6,104
<b>總負債</b>	<b>15,133</b>	<b>17,667</b>
<b>本公司業主權益</b>	<b>23,140</b>	<b>24,016</b>

# 2013 第二季營運成果

- Q2單季合併營收 29.28 億元，較上一季減少 46%
- Q2單季合併毛利率為 7.1%
- Q2營業費用較上一季增加約一成
- Q2營業虧損為 9.53 億元，營業外支出約為7千萬元
- Q2合併稅前淨損 10.21 億元
- Q2合併稅後淨損 10.08 億元，稅後每股淨損為 0.93 元

# 電子書市場概況

- 西歐與亞太地區隨電子書市場的成長，成為電子書閱讀器成長主要動能
- 亞馬遜：Kindle電子書，今年陸續進入了中國及印度市場
- 樂天：2013年第1季電子書閱讀器銷售年成長145%，隨著Kobo Aura HD在歐美供不應求，樂天表示將積極拓展Kobo電子書閱讀器至印度、中國、俄羅斯市場
- 南韓：由5家出版社合組的Korea Epub公司於8月底推出Crema Shine電子書閱讀器
- 由上述趨勢可看出，電子化為出版業必然的趨勢，所以E Reader也伴隨此趨勢在不同的地區(韓國/歐洲)成長



Data source: IHS, Kobo, News

# 新產品獲得國際大獎



**E Ink 3-pigment ePaper Display**

Won the “**Best in Show**” Award  
at SID 2013



**E Ink Triton II Colored ePaper Display**

Won the “**Outstanding Photonics Award**”  
at Display Taiwan 2013

# 電子紙的其他應用



13.3" E Ink Mobius Display on SONY Digital product



E Ink on Gajah's InkCase



1.73" E Ink Mobius Display on Sonostar Smartwatch



E Ink Luggage Tag on British Airways



**Thank You**

**<http://www.einkgroup.com/>**